# Consolidated financial statements

as of December 31, 2021



This document presents the consolidated financial statements of Tarkett as of December 31, 2021. The statutory auditors' report appears on the page 56.

This document is a non-binding "free" translation from French in English as no legal value other than an informative one. Should there be any difference between the French and the English version, only the text in French language shall be deemed authentic and considered as expressing the exact information published by Tarkett.

# 1 Consolidated Financial Statements as of December 31, 2021

**Consolidated income statement** 

(in millions of euros)	Note	2021	2020
Net Revenue		2,792.1	2,632.9
Cost of sales (1)		(2,241.5)	(2,054.1)
Gross profit		550.6	578.8
Other operating income		12.2	14.5
Selling and distribution expenses <sup>(1)</sup>		(296.0)	(325.2)
Research and development		(23.1)	(25.0)
General and administrative expenses		(172.9)	(176.9)
Other operating expenses		(11.2)	(18.8)
Result from operating activities	(3)	59.6	47.4
Financial income		1.0	0.6
Financial expenses		(39.7)	(34.2)
Financial income and expenses	(7)	(38.8)	(33.7)
Share of profit of equity accounted investees (net of income tax)		5.3	(1.2)
Profit before income tax		26.1	12.4
Total income tax	(8)	(11.0)	(31.5)
Profit from continuing operations		15.1	(19.1)
Net profit for the period		15.1	(19.1)
Attributable to:			
Owners of Tarkett		15.1	(19.1)
Non-controlling interests		0.0	0.0
Net profit for the period		15.1	(19.1)
Earnings per share:			
Basic earnings per share (in euros)	(9)	0.23	(0.29)
Diluted earnings per share (in euros)	(9)	0.23	(0.29)

(1) These items included asset impairment on 2020

# FINANCIAL STATMENTS Consolidated Financial Statements as of December 31, 2021

Consolidated statement of comprehensive income

(in millions of euros)	Note	2021	2020
Net profit for the period		15.1	(19.1)
Other comprehensive income (OCI)		-	-
Foreign currency translation differences for foreign operations		34.1	(47.8)
Changes in fair value of cash flow hedge instruments	(7)	3.5	2.7
Income tax		(0.9)	(0.6)
OCI to be reclassified to profit and loss in subsequent periods	36.7	(45.7)	
Defined benefit plan actuarial gain (losses)	(4)	18.9	(1.8)
Other items of comprehensive income		-	-
Income tax		(4.5)	1.0
OCI not to be reclassified to profit and loss in subsequent periods		14.5	(0.7)
Other comprehensive income, net of tax		51.1	(46.5)
Total comprehensive income for the period		66.2	(65.5)
Attributable to:			
Owners of Tarkett		66.2	(65.5)
Non-controlling interests		-	-
Total comprehensive income for the period		66.2	(65.5)

# **Consolidated statement of financial position**

# Assets

(in millions of euros)	Note	Dec. 31, 2021	Dec. 31, 2020
Goodwill	(5)	647.9	613.2
Intangible assets	(5)	77.6	91.9
Property, plant and equipment	(5)	530.9	554.9
Other financial assets	(7)	19.3	17.6
Deferred tax assets	(8)	83.1	74.1
Other intangible assets		0.0	0.1
Total non-current assets		1,358.8	1,351.9
Inventories	(3)	471.7	354.9
Trade receivables	(3)	244.8	214.6
Other receivables	(3)	137.6	87.0
Cash and cash equivalents	(7)	205.4	328.6
Total current assets		1,059.5	985.1
Total assets		2,418.3	2,337.0

# Equity and liabilities

(in millions of euros)	Note	Dec. 31, 2021	Dec. 31, 2020
Share capital	(9)	327.8	327.8
Share premium and reserves		167.4	167.4
Retained earnings		330.0	294.3
Net profit for the period attributable to equity holders of the parents	;	15.1	(19.1)
Equity attributable to equity holders of the parent		840.2	770.3
Non-controlling interests		(0.0)	(0.0)
Total equity		840.2	770.3
Other non-current liabilities		9.7	5.4
Financial liabilities	(7)	614.4	641.4
Other financial liabilities	(7)	0.2	0.2
Deferred tax liabilities	(8)	13.2	8.7
Employee benefits	(4)	117.3	135.1
Provisions and other non-current liabilities	(6)	35.0	40.1
Total non-current liabilities		789.8	830.9
Trade payables	(3)	403.8	277.4
Other operating liabilities	(3)	270.2	243.8
Financial liabilities and bank overdrafts	(7)	66.7	160.9
Other financial liabilities	(7)	6.1	10.6
Provisions and other current liabilities	(6)	41.5	43.1
Total current liabilities		788.4	735.8
Total equity and liabilities		2,418.3	2,337.0

Consolidated Financial Statements as of December 31, 2021

# **Consolidated statement of cash flows**

(in millions of euros)	Note	2021	2020
Cash flows from operating activities			
Profit for the period before income tax		26.1	12.4
Adjustments for:			
Depreciation, amortization and impairment		149.1	211.1
(Gain) loss on sale of fixed assets	(3)	1.3	(4.2)
Net finance costs	(7)	39.1	33.7
Change in provisions and other non-cash items		(7.6)	(5.7)
Share of profit of equity accounted investees (net of tax)		(5.3)	1.2
Operating cash flow before working capital changes		202.8	248.6
(Increase) / Decrease in trade receivables		(18.4)	27.2
(Increase) / Decrease in other receivables		(21.4)	(4.6)
(Increase) / Decrease in inventories		(99.5)	46.5
Increase / (Decrease) in trade payables		117.7	(30.8)
Increase / (Decrease) in other payables		10.3	26.2
Changes in working capital		(11.2)	64.5
Net interest paid		(21.5)	(17.4)
Net income taxes paid		(26.3)	(25.1)
Other operating items		(26.1)	(6.4)
Net cash flows from operating activities		117.6	264.1
Cash flows from investing activities			
Acquisition of subsidiaries net of cash acquired	(2)	(2.6)	-
Acquisitions of intangible assets and property, plant and equipment	(5)	(72.8)	(74.1)
Proceeds from sale of property, plant and equipment	(5)	6.9	5.2
Effect of changes in the scope of consolidation		-	-
Net cash flows from investing activities		(68.4)	(68.9)
Cash flows from financing activities			
Capital increase		-	-
Acquisition of NCI without a change in control		-	-
Proceeds from loans and borrowings		518.3	76.1
Repayment of loans and borrowings		(664.6)	(45.9)
Repayment of lease liabilities		(32.2)	(31.7)
Acquisitions/disposals of treasury shares		0.2	0.4
Dividends	(9)	-	_
Net cash flows from financing activities		(178.4)	(1.2)
Net increase / (decrease) in cash and cash equivalents		(129.2)	194.0
Cash and cash equivalents, beginning of period		328.6	137.7
Effect of exchange rate fluctuations on cash held		6.0	(3.1)
Cash and cash equivalents, end of period	(7)	205.4	328.6

# Consolidated statement of changes in equity

(in millions of euros)	Share Capital	Share premium and reserves	Translation reserves	Reserves	Equity attributable to equity holders of the parent	Non- controlling interests	Total equity
As of January 1, 2020	327.8	167.4	(29.8)	368.9	834.2	-	834.2
Capital increase	-	-	-	-	-	-	-
Share premium	-	-	-	-	-	-	-
Net profit for the period	-	-	-	(19.1)	(19.1)	-	(19.1)
Other comprehensive income, net of tax	-	-	(47.8)	1.4	(46.4)	-	(46.4)
Total comprehensive income for the period	-	-	(47.8)	(17.7)	(65.5)	-	(65.5)
Dividends	-	-	-	-	-	-	-
Own shares (acquired) / sold	-	-	-	3.0	3.0	-	3.0
Share-based payments	-	-	-	0.1	0.1	-	0.1
Acquisition of NCI without a change in control	-	-	-	-	-	-	-
Other	-	-	4.1	(5.7)	(1.7)	-	(1.7)
Total transactions with shareholders	-	-	4.1	(2.6)	1.5	-	1.5
As of December 31, 2020	327.8	167.4	(73.5)	348.6	770.3	-	770.3
As of January 1, 2021	327.8	167.4	(73.5)	348.6	770.3	-	770.3
Capital increase	-	-	-	-	-	-	-
Share premium	-	-	-	-	-	-	-
Net profit for the period	-	-	-	15.1	15.1	-	15.1
Other comprehensive income, net of tax	-	-	34.1	17.0	51.1	-	51.1
Total comprehensive income for the period	-	-	34.1	32.1	66.2	-	66.2
Dividends	-	-	-	-	-	-	-
Own shares (acquired) / sold	-	-	-	2.1	2.1	-	2.1
Share-based payments	-	-	-	1.4	1.4	-	1.4
Acquisition of NCI without a change in control	-	-	-	-	-	-	-
Other	-	-	-	0.2	0.2	-	0.2
Total transactions with shareholders	-	-	-	3.7	3.7	-	3.7
As of December 31, 2021	327.8	167.4	(39.4)	384.4	840.2	-	840.2

Note 1 >	Basis of preparation	9
1.1	General information	9
1.2	Significant accounting principles	9
1.3	Significant developments	11
1.4	Accounting for climate risk	12
Note 2 >	Changes in the scope of consolidation	13
2.1	Consolidation methods	13
2.2	Business combinations	13
2.3	Foreign currency translation	14
2.4	Changes in the scope of consolidation	14
2.5	Joint ventures	14
Note 3 >	Operating Data	15
3.1	Components of the income statement	15
3.2	Segment information	13
3.3	Other operating income and expenses	19
3.4	Impact of the increase in raw materials prices	19
3.5	Changes in working capital requirement	19
3.6	Free cash-flow	22
Note 4 >	Employee benefits	23
4.1	Retirement benefits	23
4.2	Personnel costs and compensation of senior management	23
4.3	Share based payment transactions	28
		29
Note 5 >	Intangible assets and property, plant and equipment	
5.1 5.2	Goodwill	29
	Intangible assets and property, plant and equipment	30 33
5.3 5.4	Impairment Lease commitments	33
5.5	Impact of exemptions to IFRS 16	34
Note 6 >	Provisions	35
6.1	Provisions	35
6.2	Contingent liabilities	36
Note 7 >	5	37
7.1	Significant accounting principles	37
7.2	Financial income and expenses	37
7.3	Net debt – interest-bearing loans and borrowings	38
7.4	Other financial assets and liabilities	42
7.5	Fair value of financial assets and liabilities	43
7.6	Financial risks and Financial Instruments	44
7.7	Guarantees	48
Note 8 >	Income tax	49
8.1	Income tax expense	49
8.2	Deferred tax	50
Note 9 >	Equity and liabilities	51
9.1	Share capital	51
9.2	Earnings per share and dividends	51
Note 10 >	Related parties	52
10.1	Joint ventures	52
10.2	Principal shareholders	52
10.3	Members of the Management Board and Supervisory Board	52
Note 11 >	> Subsequent events	53
Note 12	Statutory auditor fees	53
	Principal consolidated entities	54
11010 107	- Interpart conconnected entitled	54

# Note 1 > Basis of preparation

# **1.1 General information**

Tarkett's Consolidated Financial Statements as of and for the year ended December 31, 2021, include the Company and its subsidiaries (the "Group"), as well as its interests in associates and joint ventures.

The Group is a leading global flooring company, providing a large range of flooring and sports surface solutions to business and residential end-users.

The Group completed its initial public offering on November 21, 2013, and is listed on Compartment B (Compartment A until January 31, 2020 and Compartment B since February 1, 2020) of Euronext Paris, ISIN code: FR0004188670 - Ticker Symbol: TKTT.

The Group's registered office is located at 1 Terrasse Bellini - Tour Initiale - 92919 Paris La Défense, France.

The Group's Consolidated Financial Statements as of and for the year ended December 31, 2021, were finalized by the Management Board on February 14, 2022, and reviewed by the Supervisory Board on February 16, 2022. They will be submitted for shareholder approval on April 29, 2022.

The Group's Consolidated Financial Statements are presented in millions of euros, to one decimal place. The sum of the rounded amounts may differ, albeit to an insignificant extent, from the reported total and subtotals in the tables.

# 1.2 Significant accounting principles

# 1.2.1 Statement of compliance and applicable standard

The Group's consolidated financial statements as of and for the year ended December 31, 2021 have been prepared in accordance with IFRS (International Financial Reporting Standards) as adopted by the European Union as of such date, which are available at https://ec.europa.eu/info/ index\_en. These standards have been applied consistently for the fiscal years presented.

# a) Amendments, new standards, or revisions to existing standards and interpretations applied during the period

The following published standards have been applied by the Group for the fiscal year:

> Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4, and IFRS 16 - Phase 2 of the interest rate benchmark reform

The second phase of the interest rate benchmark reform is mandatory beginning with the 2021 fiscal year. The goal of Phase 2 is to address the accounting impacts of the effective replacement of interest rate benchmarks. As previously disclosed, Tarkett had opted for the early adoption of the Phase 1 amendments beginning in 2019, permitting the Group to disregard uncertainties regarding interest rate benchmark reform in evaluating the effectiveness of its hedging relationships and/or in its assessment as to whether the hedged risk is highly probable, thus enabling it to secure its existing or future hedging relationships until those uncertainties are resolved.

Tarkett has completed the process of identifying affected agreements in order to ensure a smooth transition to the new benchmarks. The entry of Phase 2 into force has no impact on the Group's financial statements as of December 31, 2021.

The impact of the amendment on IFRS 4, "Insurance Contracts," and IFRS 16, "Leases," is not significant on the Group level.

# > IFRS IC Decision published May 24, 2021, on attributing benefit to periods of service for a defined benefit plan

This decision makes changes to the application of IAS 19 regarding the date on which the benefit arises, within the meaning of IAS 19, for retirement plans having all of the following three characteristics:

- Employees are entitled to the benefit only if they remain employed by the entity on their retirement date;
- The amount of the benefit is dependent on length of employment; and
- The amount of the benefit is capped at a certain number of years of consecutive employment with the entity (for example, 16 years).

The Tarkett Group applied the decision of the relevant retirement plans, primarily end-of-career retirement payments in France.

The decision led to a change in accounting methods. The Tarkett Group decided not to restate its financial statements for 2020, given that the impact on the financial statements resulting from the application of the decision was not material. Impacts on fiscal years prior to 2021 were recorded in shareholders' equity as actuarial differences from experience adjustments. The impacts on the 2021 fiscal year were recorded in the income statement for the fiscal year.

> IFRS IC Decision published on April 27, 2021, on accounting for the costs of configuring and customizing software used in a Software as a Service (SaaS) arrangement

This decision makes changes to the application of IAS 38 and is intended to clarify the accounting classification of the costs of configuring and customizing SaaS software incurred in advance of the software's entry into use. Such costs, depending on their nature, may be either recognized as an intangible asset or recorded in operating expenses at the time when they are incurred.

The decision led to a change in accounting methods. The Tarkett Group decided not to restate its financial statements for 2020, given that the impact on the financial statements resulting from the application of the decision was not material.

For the 2021 fiscal year, application of the interpretation led to recording an impact of €2.5 million in EBITDA, corresponding to the best estimate to date of the impact of the most significant contracts (Workday, Microsoft Office 365, and Dynamics 365 - see Note 5.2.1). Due to the continued discussion regarding the application of this interpretation, an additional analysis will be conducted in 2022, which the Group does not expect to have a significant impact on the Group's financial statements.

In addition, the Group has applied the following amendments since January 1, 2021:

- > Amendment to IFRS 4 Extension of the temporary exemption from the application of IFRS 9;
- > Amendment to IFRS 16 Rent reductions relating to Covid-19 beyond June 30, 2021;
- > IFRS IC Decision concerning IAS 1 and 7, and IFRS 7 and
   9 Reverse factoring supply chain financing agreements;
- > IFRS IC Decision concerning IFRS 9: Hedging of cash flow fluctuations due to the real interest rate;
- > IFRS IC Decision concerning IAS 2: Inventory marketing costs;

- > IFRS IC Decision concerning IFRS 16: Non-recoverable VAT on rent;
- > IFRS IC Decision concerning IAS 32: Accounting for subscription warrants classified as debt when initially recorded.

None of these amendments applicable as of January 1,2021, had a material impact as of December 31, 2021.

b) Early adoption of new standards or interpretations during the period

Since January 1, 2021, the Group has adopted the following amendments:

- > Amendment to IFRS 3 Reference to the Conceptual Framework
- > Amendment to IAS 37 Onerous contracts cost of fulfillment of a contract
- Amendment to IAS 16 Proceeds before intended use of property, plant and equipment;
- > Amendment to IAS 12 Deferred tax related to assets and liabilities arising from a single transaction.

None of these amendments applicable as of January 1, 2021, had a material impact as of December 31, 2021.

c) New standards and interpretations not adopted

The following new published standards have not been adopted:

#### > IFRS 17: Insurance contracts - first application

On May 18, 2017, the IASB published IFRS 17, "Insurance Contracts," relating to the recognition and valuation of insurance contracts, which will replace IFRS 4. As it has not been adopted to date by the European Union, and in light of the IASB's decision to delay by one year, the first application is expected to be as of January 1, 2023.

- > Amendment to IAS 1: classification of liabilities as current or non-current.
- > Amendments to IAS 1 and Practice Statement 2: Disclosure of accounting policies.
- > Amendment to IAS 8: Definition of accounting estimates.

# 1.2.2 Accounting estimates and judgments

The preparation of the Group's Consolidated Financial Statements requires it to make a number of estimates and assumptions that have an effect on the amounts recorded on its balance sheet and income statement.

These estimates and assumptions relate primarily to the following notes:

	Note
Measurement of the fair value of the consideration transferred, NCI and assets acquired and liabilities assumed	2
Impairment testing of assets	5.3
Accounting treatment of Financial Instruments	7.6
Provisions for employee benefits	4.1
Valuation of deferred tax assets	8.2
Determination of other provisions (warranties and disputes)	6

Management reviews these estimates and assumptions on an ongoing basis, by reference to past experience and information deemed significant given the current environment. Actual results may differ significantly from these estimates.

The Group's consolidated financial statements have been prepared on the basis of historical cost with the exception of the following assets and liabilities, which have been measured at fair value: derivatives, investments held for trading, available-for-sale financial assets, pension plan assets and other assets when required. The carrying amount of assets and liabilities subject to fair value hedging has been adjusted in line with the changes in fair value attributable to the hedged risks.

# **1.3 Significant developments**

# > Simplified Tender Offer

The Deconinck family, Tarkett's majority shareholder, decided to strengthen its control by means of a simplified tender offer (offre publique d'achat simplifiée, or "OPAS") for Tarkett's shares, with the support of Wendel, a long-term investor with strong industry expertise, in order to transform and grow Tarkett and to support its strategy.

The offer was initiated by Tarkett Participation, a company controlled by the Deconinck family, to which

Société Investissement Deconinck, the family holding company, contributed all of its shares (representing 50.8% of Tarkett's share capital) and in which Wendel invested as a minority shareholder.

On April 26, 2021, Tarkett Participation filed a simplified tender offer (the "Offer") at a price of €20 per share.

Tarkett's Supervisory Board met on May 20, 2021, and unanimously approved a reasoned opinion on the Offer, declaring it to be in the interests of the Company, its shareholders, and its employees. This opinion was rendered on the basis of the recommendations of the ad hoc committee composed of independent members of the Board as well as on a report by Finexsi, an independent expert retained to issue an opinion on the financial terms of the Offer. The Autorité des Marchés Financiers (the "AMF") approved the Offer on June 8, 2021, and published notice of the Offer's launch on June 9, with the Offer period to open on June 10, 2021, and close on July 9, 2021.

Following the close of the Offer launched by Tarkett

Participation, acting together with Société Investissement Deconinck and Wendel Luxembourg S.A. (through its subsidiaries Expansion 17 S.C.A. and Global Performance 17 S.C.A.), for all of the Tarkett shares not held by the Offeror, the Offeror directly held 56,300,463 shares, representing 85.89% of Tarkett's share capital and 84.98% of its voting rights.

Following additional buybacks carried out between the close of the Offer and December 31, 2021, Tarkett Participation, together with the Deconinck

Family Group, directly holds 59,263,296 shares, representing 90.41% of Tarkett's share capital and 90.08% of its voting rights, including the 247,555 treasury shares held by Tarkett and thus indirectly held by Tarkett Participation.

As of December 31, 2021, Tarkett Participation has not carried out a squeeze-out.

# > Early repayments of existing debt, access to new financing

In connection with refinancing transactions relating to the simplified tender offer referred to above, Tarkett carried out the early repayment of most of the existing post-transaction debt. (see Note 7.2).

# > Liquidity Agreement

Following the close of the Offer, the Exane liquidity agreement was terminated as of July 19, 2021.

#### > Vinylasa Acquisition

In July 2021, the Tarkett Group, through its subsidiary Tarkett Manufacturing Mexico, acquired Vinylasa, a Mexican manufacturer of vinyl composite tiles.

#### > Change in functional currency

The euro was the functional currency of entities in the Commonwealth of Independent States ("CIS") until December 31, 2020. After analyzing the primary and secondary indicators set forth in IAS 21.9, the Group

# 1.4 Accounting for climate risk

The Tarkett group has set environmental objectives to achieve by 2030. These objectives are as follows:

- To expand the scope of its commitment (Scope 1 and Scope 2 operational greenhouse gas emissions) to include emissions by its value chain (Scope 3) relating to the production of raw materials and the end-of-life processing of its products;
- To reduce emissions from its entire value chain (Scope 1, Scope 2, and Scope 3) by 30% by 2030 as compared with 2019 (the objective will be submitted to the Science-Based Target Initiative for approval); and
- > To triple the share of recyclable raw materials used from 10% to 30% by 2030.

Tarkett has integrated the identification of its principal climate risks into the process of closing its accounts, in order to evaluate their potential impacts on its financial statements, namely:

- > Reviewing the useful life of certain assets;
- Integrating expected impacts on future cash flows into impairment testing of non-current assets; and
- Measurement of risks to determine the amount of the provisions for risks.

The Finance Department interacts regularly with the Environmental Department to ensure consistency between the commitments made by the Group and their reflection in the financial statements. New dedicated resources have been allocated to the Environmental Department.

In 2021 the new CSR committee examined the double materiality of the risks and opportunities relating to sustainable development, analysing both the potential impacts of Tarkett's activity on the environment and the risks and opportunities relating to sustainable development confronted by Tarkett's value chain.

changed the functional currency in the following countries, as of January 1, 2021: Russia, Ukraine, Kazakhstan, and Belarus.Thus, only the Serbian entities continue to use the euro as their functional currency.

The risks to the climate posed by Tarkett include excessive growth in greenhouse gases from operations (from the use of fossil fuels) and/or upstream and/or downstream activities related to its products. The principal identified risks with which Tarkett will be confronted include, first, to changes in current and emerging regulation, technologies (responding to the growing market demand for circulareconomy flooring products with low carbon footprints) and, second, market changes (volatility in the prices of raw materials, increased demand for low-carbon products).

The principal transition risks relating to expected changes in regulations have also been reviewed to the best of our ability. The Group's capacity to adapt rapidly enough may be a condition for obtaining new contracts.

Short-term regulatory changes are included in cash flows, while medium- and long-term changes are managed using sensitivity testing.

Regulatory changes should not have a material effect on the life cycle of our assets.

With respect to technological developments and market changes, circular solutions are available to increase income arising out of the growing demand for low carbon-intensity, recyclable products. Tarkett believes that adopting an economic approach will enable it to limit the costs of its raw materials, to secure their supply, to limit greenhouse gas emissions, and to respond to the growing customer demand for products with low environmental impact.

Tarkett believes that it has correctly accounted for the measurement of climate risks, consistent with its commitments in this area. The inclusion of these items did not have a material impact on the Group's financial statements.

# Note 2 > Changes in the scope of consolidation

# 2.1 Consolidation methods

# 2.1.1 Full consolidation

A subsidiary is an entity controlled by the Group. The Group controls an entity when it is exposed to, or has the right to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the Consolidated Financial Statements from the date that control commences until the date that control ceases.

2.1.2 Equity method accounting for joint ventures and associates

A joint venture, for purposes of IFRS 11, is an arrangement in which the Group has joint control, whereby the Group has right to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities. The Group's interests in equity-accounted joint ventures comprise principally the joint venture Laminate Park GmbH & Co.

# 2.2 Business combinations

Business combinations are accounted for using the acquisition method on the acquisition date - *i.e.* when control is transferred to the Group. The Group measures goodwill at the acquisition date as:

- > the fair value of the consideration transferred; plus
- the recognized amount of any non-controlling interests in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree; less
- > the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed.
- > when the excess is negative, a bargain purchase gain is recognized immediately in profit or loss.

Transactions costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. However, subsequent changes in the fair value of the contingent consideration are recognized in profit or loss. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

Losses applicable to non-controlling interests in a subsidiary are allocated to the non-controlling interests, even if doing so causes the non-controlling interests to have a deficit balance.

They are recognized initially at cost, which includes transaction costs. Subsequent to initial recognition, the Consolidated Financial Statements include the Group's share of the profit or loss and OCI of equity accounted investees, until the date on which significant influence or joint control ceases.

The accounting policies described hereafter have been applied to all the periods presented in the Consolidated Financial Statements and have been uniformly applied by all Group entities acquired prior to December 31, 2021 (see Note 2.4).

# Acquisition of Non-Controlling Interests (NCI) without a change in control

For each business combination, the Group elects to measure any non-controlling interests in the acquiree either:

- > at fair value; or
- > at their proportionate share of the acquiree's identifiable net assets, which are generally at fair value.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners in their capacity as owners. Adjustments to non-controlling interests are based on a proportionate amount of the net assets of the subsidiary. No adjustments are made to goodwill and no gain or loss is recognized in profit or loss.

# Share put options granted by the Group

The Group may write a put option or enter into a forward purchase agreement with the non-controlling shareholders in an existing subsidiary on their equity interests in that subsidiary. The Group consolidates the entity as though the non-controlling interests had already been acquired. This position leads to recognizing a liability, recorded in "other liabilities," for the present value of the estimated exercise price of the put option, with any subsequent valuation changes being recorded in shareholders' equity.

As of December 31, 2021, all buyback options have been exercised.

# 2.3 Foreign currency translation

The functional currency of Tarkett and its subsidiaries located in the euro zone is the euro. Group entities operate on an autonomous basis and therefore the functional currency of entities operating outside the euro zone is generally their local currency.

The euro was the functional currency of entities in the Commonwealth of Independent States ("CIS") until December 31, 2020. Those entities have returned to using local currencies (see Note 1.3). Only the Serbian entities continue to use the euro as their functional currency.

The Group presents its financial statements in euros.

# Foreign currency transactions

Transactions in foreign currencies are translated into the respective functional currencies of the Group entities at the foreign exchange rate as of the date of the transaction. Foreign exchange rate differences arising on these transactions are recognized either in the operating profit for operational transactions or in the financial result for financing transactions. Some items are covered by hedging transactions; the accounting treatment for those transactions is described in Note 7.6.

Non-monetary items are translated using the historical exchange rates, while monetary items are translated using the foreign exchange rates in effect on the balance sheet date.

#### Financial statements of foreign operations

On the balance sheet date, assets and liabilities of foreign operations are translated at the closing rate, and income and expenses are translated at the average exchange rate for the period.

Foreign currency differences are recognized in other comprehensive income (OCI), and presented in the translation reserve in equity.

#### Net investments in foreign operations

When a long-term loan in foreign currency is granted to a subsidiary, it may be deemed a net investment in a foreign company. Foreign exchange gains and losses relating to these long-term loans are then recognized in translation reserves in other comprehensive income.

# 2.4 Changes in the scope of consolidation

The Tarkett Group's scope of consolidation is as follows (see Note 13, which contains a list of consolidated companies):

Number of companies	Dec. 31, 2020	Mergers	Acquisitions and creations	Liquidations	Dec. 31, 2021
Fully consolidated companies	73	-	1	(1)	73
Equity-accounted consolidated companies	3	-	1	-	4
Total	76	-	2	(1)	77

# 2.4.1 Transactions completed in 2021

The year's main transactions are as follows:

# a) Acquisitions and creations

In April 2021, Tarkett GDL acquired 33.33% of Virtual Reality Empathy Platform Ltd., a British company consolidated through the equity method.

Tarkett Manufacturing Mexico, formed in July 2021, acquired Vinylasa from Losetas and is wholly owned by Tarkett USA.

# b) Mergers

None.

# c) Liquidations

Desso Texture Tex BV was liquidated in January 2021.

# 2.5 Joint ventures

The Group holds interests in the following companies:

- > AllSports Constructions & Maintenance, a Scottish company.
- > FED Inc., a U.S. company.

# 2.4.2 Transactions completed in 2020

The year's main transactions are as follows:

# a) Acquisitions

Tarkett Carpet Canada Inc. was formed in the second half of 2020 and is wholly owned by Tarkett Inc.

# b) Mergers

#### None.

#### c) Liquidations

Desso Ambiente Textil Handelsgesellschaft GmbH, Tarkett CZ Sro and Desso Australia Pty were liquidated in January 2020, February 2020, and October 2020, respectively.

- Laminate Park GmbH & Co KG, jointly held with the Sonae Arauco Group.
- > Virtual Reality Empathy Platform Ltd., a UK company acquired by the Group in April 2021.

# Note 3 > Operating Data

# 3.1 Components of the income statement

# 3.1.1 Net revenue

As from January 1, 2018, IFRS 15, "Revenue from Contracts with Customers," replaces IAS 18, "Revenue," and IAS 11, "Construction Contracts," and their related interpretations.

The standard includes new rules for recording revenue and segmenting contracts into performance obligations.

In accordance with the standard, revenue from the sale of goods is recognized in profit or loss when the control inherent to service obligations has been transferred to the buyer, payment is likely, the associated costs and potential return of the merchandise can be reliably assessed, the Group is no longer involved in managing the merchandise, and the revenue from the merchandise can be reliably assessed. Revenue is recognized net of returns, rebates, commercial discounts, and bulk discounts.

The Group recognizes revenue using the five-step model set forth in the standard as a function of its two business sectors: flooring and sports surfaces.

# Flooring:

The contracts that the Group enters into relate to the supply of identifiable and distinct products constituting the principal performance obligation. No significant long-term contracts were identified. The Group acts in its own name and not as an intermediary. The general terms and conditions of sale provide for payment in under one year, and the Group does not offer variable financing that would necessitate segmented recording pursuant to IFRS 15. Tarkett does not sell extended warranties on its products; therefore, its warranty is not considered as a separate service and is recorded in accordance with IAS 37, "Provisions, contingent liabilities and contingent assets."

For this business sector, in general, revenue is recorded at the time of delivery of the performance obligation. Taking into consideration the nature of the products and the general terms and conditions of sale, sales are usually recorded on the date on which the products leave the Group's warehouses, or upon delivery if Tarkett is responsible for transport.

# **Sports Surfaces:**

The sports surfaces activity is composed of sales of products directly to distributors and the sale of installation contracts (including provision of the sports surfaces). The direct sale of products to distributors follows the same Group rules for recording revenue as those described for the flooring activity. With respect to installation contracts, the Group does not perform installations without also providing the sports surfaces; it therefore considers the supply of the products and the installation to be part of the same performance obligation. The general terms and conditions of sale do not offer variable financing or specific components of financing. Tarkett does not sell extended warranties on its installations; therefore, its warranty is not considered a separate service and is recorded in accordance with IAS 37, "Provisions, contingent liabilities and contingent assets." In this business segment, revenue from services rendered or from construction contracts is recognized in profit or loss in proportion to the stage of completion of the transaction at the balance sheet date. Revenue is recorded as the performance obligation are completed. The stage of completion is assessed by reference to surveys of work performed. The use of the percentage-of-completion method requires satisfaction of one of the three prior conditions provided for in IFRS 15 paragraph 35.

Pursuant to that paragraph of the standard, the Group recognizes revenue over time to the extent that it complies with two of the three following conditions referred to in the standard:

- the asset created by the Tarkett Group's performance does not have an alternative use to that provided for in the contract; and
- the Group has an enforceable right to payment for performance completed to date.

Net sales comprise revenue from the sale of goods and services net of price reductions and taxes, and after elimination of intragroup sales.

# 3.1.2 Operating result

# a) Grants

Grants relating to assets are deducted from the carrying amount of the property, plant and equipment that they financed. The grants are thus recognized as income over the lives of the assets by way of a reduced depreciation charge.

Grants are recognized when there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received. Other grants are recognized as income on a systematic basis over the periods necessary to match them with the related costs which they are intended to compensate.

# b) Expenses

# Cost of sales

Cost of sales comprises the cost of manufactured products, the acquisition cost of purchased goods which have been sold, and the supply chain, logistic and freight costs.

# Selling and distribution expenses

Selling and distribution expenses comprise the expenses of the marketing department and the sales force, as well as advertising expenses, distribution expenses, sales commissions and bad debts.

# **Research and development**

Research and development costs are recognized as expenses when incurred, unless the criteria are met for them to be capitalized, as per Note 5.2.1.

# General and administrative expenses

General and administrative expenses comprise the remuneration and overhead expenses associated with management and administrative personnel with the exception of amounts charged to other cost centers.

# c) Other operating income and expenses

This category includes all operating income and expenses that cannot be directly attributed to business functions, including operating expense related to retirement commitments and costs with respect to certain disputes.

# 3.1.3 Adjusted EBITDA

Adjusted EBITDA is a key indicator permitting the Group to measure its operating and recurring performance.

It is calculated by taking operating income before depreciation and amortization and removing the following revenues and expenses:

 restructuring costs to improve the future profitability of the Group;

- > gains or losses on disposals of significant assets;
- impairment and reversal of impairment based on Group impairment testing only;
- costs related to business combinations and legal reorganizations, including legal fees, transactions costs, advisory fees and other adjustments;
- expenses related to share-based payments due to their non-cash nature; and
- > other one-off expenses considered exceptional by their nature.

In 2021, the application of IFRS 16 increased EBITDA by  $\in$  31.4 million, as compared with  $\in$  30.9 million in 2020.

(in millions of euros)			Of wh	ich adjustments	:		
	Dec. 31, 2021	Restruc- turing	Gains/Losses on asset sales/ impairment	Business Combinations	Share-based payments	Other	Dec. 31, 2021 adjusted
Net revenue	2,792.1	-	-	-	-	-	2,792.1
Cost of sales	(2,241.5)	6.5	(0.0)	-	-	-	(2,235.1)
Gross profit	550.6	6.5	(0.0)	-	-	-	557.0
Selling and distribution expenses	(296.0)	0.9	-	-	-	-	(295.1)
Research and development	(23.1)	0.0	0.0	-	-	-	(23.0)
General and administrative expenses	(172.9)	1.1	-	0.6	3.1	2.9	(165.2)
Other operating income and expenses	1.0	3.0	(1.9)	-	-	4.4	6.4
Result from operating activities (EBIT)	59.6	11.5	(1.9)	0.6	3.1	7.3	80.2
Depreciation and amortization	149.2	(0.1)	(0.0)	-	-	-	149.0
Other	(0.1)	-	-	-	-	-	(0.1)
EBITDA	208.6	11.4	(1.9)	0.6	3.1	7.3	229.0

(in millions of euros)			Of wh	ich adjustments			
	Dec. 31, 2020	Restruc- turing	Gains/Losses on asset sales/ impairment	Business Combinations	Share-based payments	Other	Dec. 31, 2020 adjusted
Net revenue	2,632.9	-	-	-	-	-	2,632.9
Cost of sales	(2,054.1)	4.3	17.0	-	-	(0.2)	(2,033.0)
Gross profit	578.8	4.3	17.0	-	-	(0.2)	599.9
Selling and distribution expenses	(325.2)	2.4	36.1	-	-	0.3	(286.5)
Research and development	(25.0)	0.1	-	-	-	-	(24.9)
General and administrative expenses	(176.9)	8.2	-	2.4	2.9	1.7	(161.7)
Other operating income and expenses	(4.3)	(0.5)	(3.5)	-	-	0.9	(7.3)
Result from operating activities (EBIT)	47.4	14.5	49.6	2.4	2.9	2.7	119.4
Depreciation and amortization	211.2	(1.2)	(53.1)	-	-	(0.2)	156.8
Other	1.7	-	-	-	-	-	1.7
EBITDA	260.2	13.3	(3.5)	2.4	2.9	2.6	277.9

# 3.2 Segment information

In accordance with IFRS 8, "Operating Segments," the Group's activities have been segmented based on the organization of its internal management structure and of its products.

As in 2020, the Group is organized in four segments:

- > Europe, Middle East and Africa ("EMEA");
- North America;
- Commonwealth of Independent States ("CIS"), Asia Pacific ("APAC") and Latin America; and
- > Sports surfaces.

Certain expenses are not allocated, including the expenses of headquarters and of the R&D Group.

# Reminder on the organization of the CIS and Asia Pacific (APAC)/Latin America divisions

Reporting reviewed by the chief operating decision maker is organized by division, of which there are currently six: EMEA, North America, CIS, APAC, Latin America, and Sports Sufaces. The CIS and APAC/Latin America Divisions have been combined to form the "CIS, APAC and Latin America" segment, for the following reasons:

- The markets of the divisions had similar economic characteristics (similar growth trends in the relevant markets).
- > The products sold, manufacturing methods, types of clients, and distribution modes of the zones are similar.

In addition, the relatively small contribution of revenue and operating income from Asia-Pacific/Latin America (less than 10% of the Group's net revenue and adjusted EBITDA) highlighted that there was no need to present the division in a separate segment.

# FINANCIAL STATMENTS

Notes to the consolidated financial statements

# By operating segment

(in millions of euros)		Floorin	ng	<ul> <li>Sports</li> <li>Surfaces</li> </ul>	Central	Group
Dec. 31, 2021	EMEA	North America	CIS, APAC and Latin America			
Net revenue	888.5	727.2	588.6	587.7	-	2,792.1
Gross profit	211.0	137.1	110.8	90.7	1.0	550.6
% of net revenue	23.7%	18.9%	18.8%	15.4%	-	19.7%
Adjusted EBITDA	102.0	43.4	88.7	46.0	(51.0)	229.0
% of net revenue	11.5%	6.0%	15.1%	7.8%	-	8.2%
Of which adjustments	(7.9)	(6.5)	(0.3)	(0.5)	(5.2)	(20.4)
EBITDA	94.1	36.9	88.4	45.5	(56.2)	208.6
% of net revenue	10.6%	5.1%	15.0%	7.7%	-	7.5%
Result from operating activities (EBIT)	41.1	(35.4)	45.6	21.9	(13.6)	59.6
% of net revenue	4.6%	-4.9%	7.8%	3.7%	-	2.1%
Ongoing capital expenditures	27.8	13.1	14.3	11.3	6.3	72.8

(in millions of euros)		Floorir	Ig	0		
 Dec. 31, 2020	EMEA	North America	CIS, APAC and Latin America	<ul> <li>Sports</li> <li>Surfaces</li> </ul>	Central	Group
Net revenue	823.6	694.5	527.9	586.9	-	2,632.9
Gross profit	213.3	137.1	120.5	107.9	(0.0)	578.8
% of net revenue	25.9%	19.7%	22.8%	18.4%	-	22.0%
Adjusted EBITDA	108.9	58.9	97.4	60.5	(47.8)	277.9
% of net revenue	13.2%	8.5%	18.4%	10.3%	-	10.6%
Of which adjustments	(7.2)	(2.3)	(0.5)	(2.3)	(5.3)	(17.6)
EBITDA	101.7	56.5	96.8	58.1	(53.0)	260.2
% of net revenue	12.4%	8.1%	18.3%	9.9%	-	9.9%
Result from operating activities (EBIT)	48.2	(66.1)	52.2	34.9	(21.8)	47.4
% of net revenue	5.8%	-9.5%	9.9%	5.9%	-	1.8%
Ongoing capital expenditures	30.4	10.4	14.5	11.0	7.8	74.1

# Information on activity in France and in other significant countries

The Group's activity in France represented less than 10% of revenue in 2021 and in 2020.

Non-current assets in France, excluding the non-affected goodwill arising out of the merger between Tarkett and Sommer in the early 2000's, also represent less than 10% of the Group's total non-current assets in 2021 and in 2020.

Tarkett considers the threshold of 25% of revenues to be significant. Only the United States is above that threshold, with 43% of the Group's consolidated revenue in 2021 (43% in 2020).

The United States represents 47% of the Group's total noncurrent assets as of December 31, 2021 (45% as of December 31, 2020).

No single customer represents more than 10% of the Group's revenues. In 2021, the largest customer represented 3% of consolidated revenues (3% in 2020).

# By product category

(in millions of euros)	Dec. 31,	2021	Dec. 31, 2020	
	Revenue	%	Revenue	%
Vinyl & Linoleum	1,338.5	47.9%	1,217.4	46.2%
Commercial carpet	441.1	15.8%	445.7	16.9%
Parquet & Laminate	215.5	7.7%	189.3	7.2%
Rubber & Accessories	209.3	7.5%	193.5	7.3%
Sport	587.7	21.0%	586.9	22.3%
Total	2,792.1	100%	2,632.9	100%

# 3.3 Other operating income and expenses

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Gains on disposal of fixed assets	-	4.2
Other operating income	12.2	10.3
Other operating income	12.2	14.5
Losses on disposal of fixed assets	(1.3)	-
Other operating expenses	(9.9)	(18.8)
Other operating expenses	(11.2)	(18.8)
Total other operating income and expenses	1.0	(4.3)

# 3.4 Impact of the increase in raw materials prices

Oil-based raw material prices and transportation costs rose sharply during the year. These increases combined with production disruptions and supply difficulties at several major suppliers resulted in significant additional costs compared to the year 2020.

The Group has implemented sales price increases to offset half of these increases.

# 3.5 Changes in working capital requirement

# 3.5.1 Inventories

Inventories are stated on a FIFO (first in, first out) basis, at the lower of manufacturing/acquisition costs and net realizable value. Manufacturing costs of self-produced inventories comprise all costs that are directly attributable and a systematic allocation of production overhead and depreciation of production facilities based on normal operating capacity. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Raw materials and supplies	179.4	120.4
Work in progress	74.2	69.6
Finished goods	258.5	212.7
Samples	1.7	1.2
Displays		
Consumables and spare parts	27.1	22.6
Total gross Value	540.9	426.3
Provision for inventory depreciation	(69.2)	(71.4)
Total net inventory	471.7	354.9

# FINANCIAL STATMENTS

Notes to the consolidated financial statements

#### Detail of the provision for inventory depreciation

(in millions of euros)	Foreign					
	Dec. 31, 2020	Allowance	Decrease	exchange gain & loss	Other	Dec. 31, 2021
Raw materials and supplies	(11.6)	(4.1)	2.9	(0.5)	(0.0)	(13.3)
Work in progress	(12.1)	(6.9)	8.2	(0.4)	0.0	(11.2)
Finished goods	(40.2)	(12.5)	17.6	(1.8)	0.0	(36.9)
Samples	(0.5)	(0.1)	0.1	(0.0)	-	(0.6)
Displays	-	-	-	-	-	-
Consumables and spare parts	(6.9)	(1.0)	0.8	(0.1)	0.0	(7.2)
Total provision for inventory depreciation	(71.4)	(24.6)	29.7	(2.9)	0.0	(69.2)

The rate of inventory provisions is applied in a similar way for the different periods.

Cost of raw materials was €1,220 million in 2021, as compared with €1,053 million in 2020.

# 3.5.2 Trade receivables

Trade receivables are stated at their invoiced value converted at the closing rate, less any allowance for doubtful accounts.

The Group conducts a review of each of its customer receivables individually, taking into account the probability of default by the counterparty as well as the extent to which the receivables were hedged, and uses the simplified method provided for by IFRS 9 to provision the expected losses over the remaining maturity of the receivables.

#### Assignment of trade receivables

Certain of the Tarkett Group's subsidiaries have transferred trade receivables to specialized credit institutions without recourse, transferring nearly all of the risks and benefits attached to the transferred receivables.

Receivables transferred and having payment dates later than December 31, 2021, totaled €179.0 million and are no longer recorded on the Group's balance sheet. Receivables transferred as of December 31, 2020, totaled €146.1 million.

#### Provision for doubtful receivables

Where trade receivables are not covered by credit insurance, provisions to cover the risk of failing to collect trade receivables either in full or in part are recorded using the expected loss method (see Note 7.1).

Doubtful receivables are identified and provisioned as follows:

> a statistical provision, based on the age of the outstanding receivables, is defined as follows:

<b>Receivables, trade overdue</b> (percentage of gross amount)	Impairment excluding Sport Division	Impairment for Sport Division
From 61 to 180 days	25%	0%
From 181 to 270 days	50%	0%
From 271 to 360 days	75%	0%
From 361 to 540 days	100%	40%
From 541 to 720 days	100%	75%
More than 720 days	100%	100%

> an additional provision on a case-by-case basis based on an application of professional judgment. In light of the pandemic, the Group has had to review the status of trade receivables in greater detail.

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Trade receivables	265.5	234.4
Total gross value	265.5	234.4
Provisions for doubtful receivables	(20.7)	(19.8)
Total net receivables	244.8	214.6

The change in the provision for doubtful receivables amounts to  $\in (0.9)$  million and is mainly explained as follows:

- > €(4.3) million of allowance;
- > €6.4 million of reversals;
- > €(2.5) million in transfers;
- > €(0.5) million of foreign exchange effects.

# Breakdown of unimpaired overdue receivables

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Receivables, trade overdue 0-180 days	28.4	25.3
Receivables, trade overdue 181-270 days	0.5	1.1
Receivables, trade overdue 271-360 days	0.4	0.6
Receivables, trade overdue > 360 days	0.1	3.0
Receivables, bankruptcy procedure/legal cases	0.6	0.6
Total unimpaired overdue Receivables	30.0	30.7

# 3.5.3 Other receivables

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Other receivables non-current	0.0	0.1
Prepaid expenses current	30.8	14.7
Income tax receivable current	25.7	17.6
VAT and other taxes	30.6	15.7
Other accounts receivable and other assets current	50.5	39.0
Other receivables current	137.6	87.0

# 3.5.4 Trade payables

Payables due more than a year in the future are discounted to net present value. Payables due more than a year in the future, including €8.1 million in deferred income are discounted to net present value.

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Trade payables	403.8	277.4
Trade notes payable	0.0	0.0
Trade payables	403.8	277.4

# 3.5.5 Other liabilities

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Liabilities related to employees	105.9	107.0
Current tax	23.5	22.7
VAT and other taxes	19.1	15.2
Sales rebates	46.3	40.0
Other liabilities	75.5	58.9
Other current liabilities	270.2	243.8

# 3.6 Free cash-flow

Free cash flow is defined as the liquidity generated by operating activities after deducting investments other than acquisitions of subsidiaries and other changes in the scope of consolidation.

Free cash flow is calculated based on the items presented in the consolidated cash flow statement, and consists of the following items:

> operating cash flow before working capital changes;

- > changes in working capital requirement
- > net interest paid;
- > net income taxes paid;
- miscellaneous operational items paid;
- acquisitions of intangible assets and property, plant and equipment;
- > proceeds from sales of property, plant and equipment;
- > repayment of lease liabilities.

# Free cash-flow

(in millions of euros)	2021	2020
Operating cash flow before working capital changes (A)	202.8	248.6
Repayment of principal (lease payments) (B)	(32.2)	(31.7)
Total (A+B)	170.5	216.9
Changes in working capital requirement	(11.2)	64.5
Net interest paid	(21.5)	(17.4)
Net income taxes paid	(26.3)	(25.1)
Miscellaneous operating items paid	(26.1)	(6.4)
Acquisitions of intangible assets and property, plant and equipment	(72.8)	(74.1)
Proceeds from sale of property, plant and equipment	6.9	5.2
Free cash flow	19.5	163.5

Following fiscal year 2020, when changes in working capital requirement were favorably affected by the Covid-19 health crisis, 2021 was marked by changes in receivables assigned in connection with the assignment of receivables program, for €30.5 million, and by the effect of inflation on raw materials costs. As compared with the historically low levels at the end of 2020, inventory volumes increased due to growing business and in value, due to inflation.

The line "Miscellaneous operating items paid" mainly consists of costs relating to the Offer and to the refinancing transactions referred to in Note 1.3.

# Note 4 > Employee benefits

# 4.1 Retirement benefits

Within the Tarkett Group, various systems for providing for retirement benefits depending on the legal, economic and tax environment of each country exist. In accordance with the laws and uses applied in each country, the Group participates in pension, welfare, health and retirement benefit plans whose benefits are dependent on various factors such as length of service, salary and the contributions paid to institutions.

# **Defined contribution plans**

Defined contribution plans are post-employment benefit plans under which the Group pays fixed contributions and will have no legal or constructive obligation to pay further contributions if the fund does not hold sufficient assets to pay all employee benefits relating to employee service in the current and prior periods.

These contributions, based on services rendered by employees, are recognized as an expense in profit or loss as incurred.

# **Defined benefit plans**

Defined benefit plans are post-employment benefit plans under which the Group assumes the obligation of providing employees with future benefits and thus also assumes the related actuarial and investment risks. The defined benefit liability is calculated using the projected unit credit method and is discounted to its present value from which the amount of past service cost for the period may also be deduced.

The detailed actuarial calculation requires the use of actuarial hypotheses for demographic variables (mortality, employee turnover) and economic variables (future increases in salaries and medical costs, discount rate).

When defined benefit plans are totally or partially funded by contributions paid to a separate fund or insurance company, those entities' assets are measured at their fair value.

Their amount is then deducted from the obligation to define net liability disclosed in the Group's balance sheet.

The Group's obligation in respect of such arrangements is calculated by independent actuaries, in accordance with revised IAS 19, "Employee Benefits".

# **Description of plans**

As of December 31, 2021, the Group's largest retirement plans were in the United States, Germany, Sweden, Canada, the United Kingdom, Belgium, and Russia. Those seven countries represent close to 95.7% of total commitments under the defined benefit plans. In the United States and the United Kingdom, the Group's retirement plans have been closed to new participants and to the accrual of rights for several years. The Group's plans in Canada are now closed. These plans are pre-financed in accordance with local legislation. Additionally, the Group operates medical and life-insurance benefit plans for certain employees in the United States. These plans are not covered by financing assets and are now closed.

In Sweden, defined benefit retirement plans are mandatory for employees born prior to 1979 under the applicable collective bargaining agreement. Employees born after that date participate in the mandatory defined contribution plan.

In Germany, the Group offers a pension plan, service awards and early retirement.

The Group also offers lump-sum retirement payments as provided for by applicable legislation or collective bargaining agreements in certain countries, including Russia, France, and Italy.

The weighted average duration of the defined benefit obligation is 13.4 years.

# **Material Events**

- > The IFRS IC Decision published on May 24, 2021, made changes to the application of IAS 19. The reform revised the date triggering the provision within the meaning of IAS 19. Instead of recording a provision upon an employee's arrival at the company, the provision may be required to be recorded later (based on seniority and the ceilings included in applicable collective bargaining and other agreements). Lump-sum retirement payments in France were affected. The impact was recognized as an actuarial difference for €1.5 million and a positive impact on the 2021 income statement in the amount of €0.1 million.
- > Belgium: a new pension plan was consolidated for the first time in 2021.
- > Germany: a redundancy plan was announced affecting 34 employees. This event generated a curtailment gain in 2021 expenses of €0.07 million.
- Serbia: redundancy plans were announced affecting 21 employees. These events generated a curtailment gain in 2021 expenses of €0.06 million.
- > France: redundancy plans were announced in 2020 affecting a few employees. These events generated a curtailment gain in 2021 expenses of €0.05 million.

# FINANCIAL STATMENTS

#### Notes to the consolidated financial statements

#### Assumptions

Accounting for actuarial values relies on long-term interest rates, predicted future increases in salaries and inflation rates. The main assumptions are presented below:

	Dec.	Dec. 31, 2021		31, 2020
	Pensions	Other benefit obligations	Pensions	Other benefit obligations
Discount rate	2.18%		1.69%	
Including:				
United States	2.80%	2.80%	2.70%	2.70%
Germany <sup>(1)</sup>	1.00%		-0,10% / 0,20% / 0,30%	, D
Sweden	1.90%		1.50%	
United Kingdom	1.70%		1.30%	
Canada	3.15%		2.70%	
Belgium	0.70%		0.30%	
Russia	8.40%		6.70%	
Salary increases	2.71%		2.70%	
Inflation	2.23%		2.11%	

(1) On 2021, is presented the discount rate that applies to 99.4% of the commitment in Germany

Discount rates are determined by reference to the yield on high-quality bonds. They are calculated on the basis of external indices commonly used as references:

- > United States: iBoxx \$ Corporate AA 15+;
- > Euro zone: iBoxx € Corporate AA 10+;
- > Sweden: bonds of Swedish companies;

- > United Kingdom: iBoxx £ Corporate AA 15+;
- > Canada: Canadian AA "Mercer Yield Curve Canada" bonds;
- > Russia: Russian government bonds.

Amounts recognized in the statement of financial position	Dec. 31, 2021			Dec. 31, 2020		
(in millions of euros)	Pensions	Other benefit obligations	Total	Pensions	Other benefit obligations	Total
Defined Benefit Obligations	217.6	1.3	219.0	227.3	1.4	228.7
Fair value on plan assets	(101.7)	-	(101.7)	(93.6)	-	(93.6)
Net liability booked in the statement of financial position	115.9	1.3	117.3	133.7	1.4	135.1

# FINANCIAL STATEMENTS

Notes to the consolidated financial statements

Pension obligations	I	Dec. 31, 2021			Dec. 31, 2020	
(in millions of euros)	Defined benefit obligations	Fair value of plan assets	Net liabilities recorded in the balance sheet	Defined benefit obligations	Fair value of plan assets	Net liabilities recorded in the balance sheet
As of January 1	227.3	(93.6)	133.7	227.9	(92.9)	135.0
Current service cost	2.9	-	2.9	3.9	-	3.9
Past service cost	(0.0)	-	(0.0)	(0.7)	-	(0.7)
(Gain)/loss on new retirement plans	-	-	-	-	-	-
Financial cost (effect of discount)	3.8	(2.0)	1.9	4.7	(2.3)	2.4
Update to other post-employment commitments	-	-	-	-	-	-
Administrative expenses and taxes (expenses paid)	(0.1)	0.9	0.8	(0.1)	1.2	1.1
Expense (income) for the period	6.6	(1.1)	5.5	7.8	(1.1)	6.7
Benefit payments from employer	(5.3)	-	(5.3)	(4.5)	-	(4.5)
Benefit payments from plan	(6.1)	6.1	-	(9.0)	9.0	-
Plan participants' contributions	0.1	(0.1)	-	0.1	(0.1)	-
Employer contributions	-	(3.7)	(3.7)	-	(5.1)	(5.1)
Changes in demographic assumptions	0.1	-	0.1	1.5	-	1.5
Changes in financial assumptions	(10.9)	-	(10.9)	11.5	-	11.5
Effect of experience adjustments (1)	(2.1)	-	(2.1)	(1.6)	-	(1.6)
(Return) on plan assets (excluding interest income)	-	(6.0)	(6.0)	-	(10.0)	(10.0)
Total pension cost/(income) recognized in the OCI	(12.8)	(6.0)	(18.8)	11.5	(10.0)	1.5
Transfer (2)	-	3.4	3.4	(0.5)	-	(0.5)
Changes in scope	0.5	-	0.5	-	-	-
Foreign exchange differences	7.3	(6.7)	0.6	(6.2)	6.6	0.4
As of December 31	217.6	(101.7)	115.9	227.3	(93.6)	133.7

(1) Mainly concerns the IFRS IC decision of May 2021 (see note 1.2.1.a.)

(2) As of December 31, 2021, Tarkett Ltd recorded a funding surplus on its pensions plan

# FINANCIAL STATMENTS

Notes to the consolidated financial statements

Other benefit obligations		Dec. 31, 202	1	Dec. 31, 2020		
(in millions of euros)	Defined benefit obligations	Fair value of plan assets	Net liabilities recorded on in the balance sheet	Defined benefit obligations	Fair value of plan assets	Net liabilities recorded on in the balance sheet
As of January 1	1.4	-	1.4	1.8	-	1.8
Current service cost	-	-	-	-	-	-
Past service cost	-	-	-	-	-	-
(Gain)/loss on new retirement plans	-	-	-	-	-	-
Financial cost (effect of discount)	0.0	-	0.0	0.0	-	0.0
Update to other post- employment commitments	-	-	-	-	-	-
Administrative expenses and taxes (expenses paid)	-	-	-	-	-	-
Expense (income) for the period	0.0	-	0.0	0.0	-	0.0
Benefit payments from plan	-	-	-	-	-	-
Benefit payments from employer	(0.1)	-	(0.1)	(0.3)	-	(0.3)
Plan participants' contributions	-	-	-	-	-	-
Employer contributions	-	-	-	-	-	-
Changes in demographic assumptions	0.0	-	0.0	(0.0)	-	(0.0)
Changes in financial assumptions	(0.0)	-	(0.0)	0.0	-	0.0
Effect of experience adjustments	(0.1)	-	(0.1)	0.1	-	0.1
(Return) on plan assets (excluding interest income)	-	-	-	-	-	-
Total pension cost/(income) recognized in the OCI	(0.1)	-	(0.1)	0.2	-	0.2
Changes in scope	-	-	-	-	-	-
Foreign exchange differences	0.1	-	0.1	(0.3)	-	(0.3)
As of December 31	1.3	-	1.3	1.4	-	1.4

#### Allocation of plan assets by type of investment

	Dec. 31, 2021	Dec. 31, 2020
Shares	27.3%	37.2%
Bonds	57.4%	46.7%
Insurance contracts	12.2%	13.4%
Cash & cash equivalent (liquidity)	0.4%	0.1%
Real Estate	2.8%	2.6%

# Sensitivity to inflation rate assumptions

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Increase of 50 points		
Increase (Decrease) in defined benefit obligations	5.1	6.4
Decrease of 50 points		
Increase (Decrease) in defined benefit obligations	(5.0)	(5.8)

# Sensitivity to discount rate assumptions

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Increase of 50 points		
Increase (Decrease) in defined benefit obligations	(13.8)	(15.0)
Decrease of 50 points		
Increase (Decrease) in defined benefit obligations	15.3	16.7

# Benefits to be paid in the next five years

Benefits to be paid in the next five years under retirement and similar plans are estimated as follows:

	Dec. 31, 2021	Dec. 31, 2020
2020	-	11.6
2021	11.9	11.4
2022	11.1	10.6
2023	10.7	10.3
2024	11.1	10.6
2025	11.0	-
TOTAL	55.8	54.5

# 4.2 Personnel costs and compensation of senior management

# Personnel costs and headcount

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Wages and salaries	(684.2)	(668.8)
Pension costs	(2.7)	(2.8)
Total Personnel costs	(686.9)	(671.6)
Employees (average number)	12,008	12,384

# Key management personnel compensation

The key management personnel includes the members of the Executive Management Committee and the members of the Supervisory Board.

Key management personnel received the following compensation:

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Short-term employee benefits	8.3	7.0
Retirement benefits	-	-
Other long-term benefits	-	-
Lump-sum retirement payments	0.3	0.2
Share-based payments	0.9	0.4
Total	9.5	7.6

Compensation of the Group's key management personnel includes salaries, attendance fees and non-cash benefits. In 2020, in connection with the Covid-19 specific measures, the compensation of key members of management was temporarily decreased in the second quarter of 2020.

# 4.3 Share based payment transactions

The Group regularly implements share grant plans and other long-term benefits.

# > Free share grants (IFRS 2)

The grant-date fair value of equity-settled share-based payment awards granted to employees is generally recognized as an expense, with a corresponding increase in equity, over the vesting period of the shares awarded. At the end of each fiscal year, the amount recognized as an expense is adjusted such that amount ultimately recognized is based on the number of shares awarded that meet the related service and non-market performance conditions at the vesting date. For the 2019 and 2020 LTIPs, ordinary shares will be granted to the beneficiaries at the end of a three-year vesting period. The grant will be subject to satisfying an economic performance condition (based on the Group's 3-year plan), the beneficiaries' continuous employment through the end of the vesting period, and a market performance condition. The 2020 LTIP is conditional on two CSR performance conditions.

In 2021, the 2018 LTIP resulted in a payment of 125,447 shares.

	LTIP 2019	LTIP 2020
Grant date	June 24, 2019	July 30, 2020
End of the vesting period	June 30, 2022	August 1, 2023
Number of shares	311,649	379,288
Estimated value as of the plan's start date (in euros)	19.74	9.40
Estimate of number of shares to be delivered as of December 31, 2021	155,825	379,288
Form of settlement	Distributio	n of shares
2021 expenses (in millions of euros)	(1.4)	(1.4)
2020 expenses (in millions of euros)	(1.3)	(0.6)
2019 expenses (in millions of euros)	(1.3)	-

#### > Cash grants (IAS 19)

A new plan was implemented in 2021, for which the grants are in cash. In accordance with IAS 19, the Group spreads the expense over the vesting period and records a liability such that the amount ultimately recorded corresponds to the amount to be paid to the beneficiaries. The grant is subject to continued employment and three performance conditions (value creation and two CSR criteria).

Members of the Management Board are not eligible for participation in this plan.

	LTIP 2021	
Grant date	October 29, 2021	
End of vesting period	June 30, 2024	
Cash amount at grant date (in millions of euros)	2.7	
Form of settlement	Cash settled	
2021 expenses (in millions of euros)	(0.2)	

# Note 5 > Intangible assets and property, plant and equipment

# 5.1 Goodwill

For the measurement of goodwill at initial recognition, Tarkett applies IFRS 3 Revised (see Note 2.2), except for acquisitions accounted for before December 31, 2009, for which IFRS 3 (2004) was applied.

Negative goodwill (badwill) is recognized directly in profit or loss.

Goodwill is allocated to cash-generating units and is not amortized, but instead is tested at least annually for impairment on the basis described in Note 5.3, or following any event that could lead to a loss of value.

Subsequently, goodwill is measured at cost less accumulated impairment losses.

In respect of equity accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment.

# Changes in goodwill

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Opening carrying amount	613.2	650.6
Goodwill on acquisitions during the period	1.4	-
Adjustment to initial purchase price allocation	0.3	-
Foreign exchange gain & loss	33.0	(37.4)
Closing carrying amount	647.9	613.2

The change over the period is primarily due to the acquisition of Vinylasa (see Note 2.4), which resulted in the recognition of goodwill of €1.4 million, and to the impact of foreign exchange gains and losses on goodwill recorded in U.S. dollars.

# 5.1.1 Allocation of goodwill between the various CGUs

The 2021 CGUs are identical to the 2020 CGUs.

Impairment tests were performed on each CGU individually before the combinations.

Allocation of goodwill between the various CGUs is as follows:

	Dec. 31	l, 2021	Dec. 31, 2020		
(in millions of euros)	Gross value	Net value	Gross value	Net value	
Resilient and miscellaneous	69.7	69.1	69.7	69.1	
Carpet	33.5	33.5	33.5	33.5	
Wood	-	-	-	-	
EMEA	103.2	102.6	103.2	102.6	
Commercial and hospitality	373.2	356.2	344.7	327.7	
Residential	-	-	-	-	
North America	373.2	356.2	344.7	327.7	
CIS	96.5	95.5	96.5	95.5	
APAC	-	-	-	-	
Latin America	0.0	0.0	0.0	0.0	
CIS, APAC and Latin America	96.5	95.5	96.5	95.5	
Athletic tracks	39.8	34.1	37.2	31.5	
Synthetic grass & other	60.0	59.3	56.7	56.0	
Sports Surfaces	99.8	93.4	93.8	87.5	
Total goodwill	672.7	647.9	638.2	613.2	

# 5.2 Intangible assets and property, plant and equipment

# 5.2.1 Intangible assets

# **Research and development**

In accordance with IAS 38, expenditures on research and development are expensed as incurred except when the criteria for capitalization are met.

# Patents

Patents obtained by the Group are stated at cost less accumulated amortization and impairment losses.

Capitalized costs for internally generated patents principally relate to the costs of legal counsel. Patents capitalized are amortized on a straight-line basis over the shorter of the length of the patent or estimated length of use.

# Software licenses

Software is stated at cost less accumulated amortization and impairment losses.

# IFRS IC Decision concerning the costs of configuring and customizing software used in Software as a Service (SaaS) mode

An SaaS agreement gives the lessee access to software features hosted by the SaaS supplier through an Internet connection and for a specified term.

This type of agreement generally offers only a right of access to the software for the term of the agreement, and does not grant the lessee control over the software or the right to direct use of the software. As a result, these agreements are not considered intangible assets but rather services.

Configuration and customization costs may be incurred during the implementation phase, prior to the software's entry into service, and the IFRS IC decision (see Note 1.2.1) specified the accounting treatment of such costs.

The Tarkett Group identified and reviewed its most significant SaaS agreements, breaking down the costs incurred by type. These costs are either recognized in intangible assets (if they constitute a resource controlled by the Group, are identifiable, and generate future economic benefits), or recorded in operating expense (if they do not meet the definition of an intangible asset).

Tarkett applied IAS 38 which resulted in an impact of €2.5 million in EBITDA in 2021, and will continue to pay attention to ongoing interpretations of the standards in order to specify the final impact of the IFRIC's interpretations.

# Amortization

Amortization of intangible assets is recorded on a straightline basis from the date of their availability:

- > patents and trademarks: the shorter of the length of the patent or its length of use;
- > development costs: 3 6<sup>2/3</sup> years;
- > computer software: 3-5 years.

# 5.2.2 Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

#### Acquisition cost

Acquisition cost includes purchase cost or production cost plus the other costs incurred for bringing the items to their operating location and condition. The cost of a selfconstructed asset includes the costs of raw materials and direct labor, the initially estimated cost of any obligation for dismantling, removing and restoring the site on which the asset is located, and an appropriate allocation for directly attributable production overhead.

When an item of property, plant and equipment includes material components with different useful lives, each major component is accounted for separately.

#### Subsequent costs

Replacements and improvements are capitalized and recorded as a separate asset if it is probable that the Group will derive economic advantages from the item, while general repairs, day to day servicing and maintenance are charged to expenses as incurred.

# Depreciation

Depending on the economic use of the asset, straight-line depreciation is recorded over the following periods:

- > Buildings: 20-30 years;
- > Equipment and machinery: 6<sup>2/3</sup> 10 years;
- > Printing cylinders: 2 years;
- > Other equipment and furnishings: 3-5 years.

# IFRS 16: Leases

The Group classifies a contract as a lease within the meaning of IFRS 16 if it gives the lessee the right to control the use of a given asset.

Measured by value, the Group's lease agreements primarily concern real property (offices, plants, and warehouses). In number, they principally concern cars and forklifts.

Among the key assumptions, the discount rate is determined for each asset based on the incremental borrowing rate on the effective date of the contract and corresponds to the interest rate that each entity of the Group would pay to borrow the amount necessary to acquire a similar asset, for a duration and in an economic environment similar to those of the lease, as well as the Group's external financing conditions.

The initial term of the lease corresponds to the period during which it cannot be terminated, plus, where applicable, renewal or termination options that the Group is reasonably certain it will exercise. With respect to the depreciation of non-removable leasehold improvements, the Group decided to use the shorter of the following periods:

- the useful life of the leasehold improvement, as defined in "IAS 16 Property, Plant and Equipment"; and
- the lease term of the related leased asset, in light of the legal limit on the use of the asset imposed by the lease agreement.

Improvements associated with leased real property are recorded outside the scope of application of IFRS 16.

# > Types of lease agreements

# Goods and real property

The Group restates all leased land and buildings, whatever the term of the lease. Land and buildings leased for less than 12 months are thus also restated under IFRS 16 due to their material nature. This method is applied in the same manner throughout the Group for these two categories of assets. The Group's principal commercial lease is the lease of premises for the Group's registered office, which was renewed in the second half of 2020 for a nine-year term that, under the contractual terms, is the most reasonably certain duration.

#### • Equipment and Machinery

The Group's leases of equipment and machines within the scope of IFRS 16 primarily include company cars and forklifts used in the Group's plants and warehouses. All company cars with lease terms of greater than 12 months are treated in accordance with IFRS 16.

#### Non-capitalized lease agreements

- Short-term leases

Short-term leases have terms of one year or less. The Group's short-term leases consist primarily of short-term car leases.

- Low-value leases

Low value leases are those for which the value of the asset, if new, would be less than or equal to  $\notin$ 5,000 or \$5,000. The Group's low value leases consist primarily of leases of small machines and office equipment.

Lease agreements recorded in right to use are depreciated over the terms of the lease in accordance with the method described above.

The allocation of net values of intangible assets and property, plant and equipment is as follows:

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Research and development	4.1	3.5
Patents	8.2	8.2
Trademarks	20.0	22.9
Software licenses	17.4	27.9
Other intangible assets	23.5	23.9
Advance payments and fixed assets in progress	4.5	5.5
Intangible assets	77.6	91.9
Goods and real property	245.6	258.4
of which right to use goods and real property	75.2	81.1
Technical equipment and machinery	241.2	242.6
of which right to use technical equipment and machinery	23.1	22.1
Advance payments and fixed assets in progress	44.1	53.8
Property, plant and equipment	530.9	554.9

# FINANCIAL STATMENTS

Notes to the consolidated financial statements

The variations in gross value, depreciation and amortization break down as follows:

Acquisition costs						Foreign	
(in millions of euros)	Dec. 31, 2020	Acquisition	Disposal	Change in scope	Transfer	Exchange differences	Dec. 31, 2021
Research and development	18.1	1.1	-	-	0.9	0.9	21.0
Patents	131.8	-	-	-	0.0	10.8	142.6
Trademarks	54.5	-	-	-	0.0	2.5	57.8
Software licenses	168.7	1.4	(0.5)	-	5.8	5.6	181.0
Other intangible assets	78.0	0.1	-	-	0.4	6.0	84.4
Advance payments and fixed assets in progress	5.5	4.4	(0.0)	-	(5.4)	0.0	4.5
Intangible assets	456.6	7.1	(0.5)	-	1.7	25.7	491.4
Goods and real property	653.7	16.7	(33.3)	(0.0)	8.8	27.2	673.1
of which right to use goods and real property	118.9	14.0	(12.0)	-	(1.3)	5.0	124.7
Technical equipment and machinery	1,478.6	24.2	(40.3)	(0.1)	48.6	49.0	1,560.2
of which right to use technical equipment and machinery	41.0	10.0	(6.2)	-	(1.0)	0.7	44.5
Advance payments and fixed assets in progress	53.8	53.6	(0.8)	-	(63.9)	1.4	44.1
Property, plant and equipment	2,186.2	94.5	(74.4)	(0.1)	(6.5)	77.6	2,277.4

Cumulative depreciation,						Foreign	
amortization, and impairment	Dec. 31, 2020	Acquisition	Disposal	Change in scope	Transfer	Exchange	Dec. 31, 2021
(in millions of euros)						differences	
Research and development	(14.7)	(1.4)	-	-	(0.2)	(0.7)	(16.9)
Patents	(123.6)	(0.7)	-	-	-	(10.1)	(134.5)
Trademarks	(31.6)	(4.9)	-	-	-	(1.4)	(37.9)
Software licenses	(140.8)	(18.6)	0.5	-	0.0	(4.8)	(163.7)
Other intangible assets	(54.0)	(2.5)	-	-	(0.0)	(4.3)	(60.9)
Intangible assets	(364.7)	(28.1)	0.5	-	(0.2)	(21.3)	(413.8)
Goods and real property	(395.3)	(41.5)	24.8	-	1.2	(16.6)	(427.5)
of which right to use goods and real property	(37.8)	(20.2)	9.4	-	1.2	(2.1)	(49.5)
Technical equipment and machinery	(1,236.0)	(79.7)	36.9	-	2.8	(43.0)	(1,319.0)
of which right to use technical equipment and machinery	(18.9)	(8.9)	5.6	-	1.1	(0.3)	(21.4)
Property, plant and equipment	(1,631.3)	(121.2)	61.7	-	4.0	(59.6)	(1,746.5)

# 5.3 Impairment

# 5.3.1 Non-financial assets

# Annual impairment testing

Goodwill and other intangible assets with indefinite useful lives are systematically tested for impairment once a year.

The carrying amounts of the Group's assets, other than financial and deferred tax assets and liabilities, are reviewed to determine whether there is any indication of impairment.

If any such indication exists, the asset's recoverable amount is estimated.

The recoverable amount of assets is the greater of their fair value less costs of disposal and value in use.

Value in use is calculated by discounting estimated future cash flows for each cash-generating unit, excluding borrowing costs and tax.

#### Impact of IFRS 16 on annual impairment testing:

The Group is applying the following approach proposed by IFRS 16 standard:

- > rights of use are included in the basis of tested assets;
- > rental payments are taken into account in future cash flows;
- > the book value of the lease liability is deducted from that basis of assets and value in use.

#### **Cash generating units**

In carrying out impairment testing, assets are tested at the level of cash-generating units ("CGU") that reflect the segment organization of the Group and its products. For this purpose, goodwill was allocated over the cash-generating units.

#### Impairment process

The Group analyzes future cash flows over a period of three years based on the most recent forecasts, corresponding to the best estimate of a full business cycle. The forecasts have been established taking into account variations affecting selling prices, volumes and raw material costs. Beyond four years, the Group determines a standard year calculated by extending the fourth year on the assumption of a stable revenue and margin, a need for working capital and investments determined on normative renewal based on historical observations. This standard year is then projected to infinity according to the Gordon Shapiro method.

Future cash flows are discounted to present value at a weighted average cost of capital (WACC) discount rate that reflects current market assessments of the time value of money and the risks specific to each financing means.

The discount rate is an after-tax rate applied to after-tax cash flows. The following assumptions were used for 2021. The perpetual growth rate is different for the three regions in the CIS, APAC and Latin America segment:

	Discount rate after tax	Perpetual growth rate
EMEA	9.90%	2.0%
North America	9.90%	2.0%
CIS	11.49%	3.0%
APAC	10.21%	2.0%
Latin America	11.65%	4.0%
Sports Surfaces	9.90%	2.0%

# **Operating assumptions**

For each CGU, operational assumptions that were considered key by the Group are as follows:

- vevolution of the markets in which these CGU are involved on the basis of internal estimates, supported if possible by external forecasts on the concerned segments or products;
- > evolution of the Group in its various markets;
- general hypothesis of stability of inflation balance (purchase prices stable, or if changes are considered, full offset by changes in selling prices to balance the impact on value);
- continual implementation of productivity plans for factories working on these CGU to Improve profitability; and
- EBITDA, resulting from the combination of factors listed above.

#### Sensitivity analysis

The sensitivity analysis was carried out on three assumptions:

- > the discount rate (WACC);
- > the perpetual growth rate; and
- > EBITDA.

Changes of 50 basis points in the discount rate and growth rate are reasonably possible variations for the Group. Tarkett operates in a large number of countries, with a balance between three main areas (EMEA; North America; and CIS, APAC and Latin America). The Group believes that economic developments in these geographic areas can offset each other, as has been demonstrated in the past.

In 2021, the combination of an increase in the discount rate of 50 basis points and a decrease in the growth rate of 50 basis points would not result in recording any additional impairment losses.

In addition, a decrease of 100 basis points in EBITDA would not result in any additional impairment over the Group's CGUs.

#### Impairment losses

An impairment loss is recognized whenever the carrying amount of a cash-generating unit exceeds its recoverable amount. Impairment losses are recognized in profit or loss.

Impairment losses recognized in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit and then, to reduce the carrying amount of the other assets in the unit.

An impairment loss recorded in respect of goodwill cannot be reversed. In respect of other assets, an impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

#### Impairment

In 2021, no impairment losses were recorded.

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
North America	-	(6.5)
EMEA	-	(9.9)
Total	-	(16.4)

In 2020, impairment totaled  $\in$ (16.4) million, including  $\in$ (6.5) million for the "Residential" CGU in North America and  $\in$ (9.9) million for the "Wood" CGU in the EMEA zone. Due to the Covid-19 health crisis and the indication of impairment losses noted in the North American hospitality market, the Group recorded an impairment of  $\in$ (36.1) million on dedicated intangible assets.

# 5.3.2 Non-derivative financial assets

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired.

For financial assets held for sale, a significant or prolonged decline in fair value as compared with cost is results in recognition of impairment on the income statement. Impairment loss on an available-for-sale financial asset is measured as the difference between its carrying amount and its fair value, less any impairment loss previously recognized in profit or loss.

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate.

# 5.4 Lease commitments

Lease commitments concern contracts that were not restated following the application of IFRS 16, namely, primarily:

- contracts considered to be of low value pursuant to paragraph 5 of IFRS 16;
- > service agreements that do not meet the definition of a lease within the meaning of IFRS 16.

Minimum lease payments under operating leases are recorded as expenses on a straight-line basis over the term of the lease.

Future minimum rental commitments under operating leases with initial or remaining non-cancellable terms in excess of one year, are summarized below:

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Less than 1 year	1.5	2.8
1 to 5 years	2.8	4.4
More than 5 years	0.0	0.4
Total future minimum lease payments	4.3	7.5

# 5.5 Impact of exemptions to IFRS 16

The Group applies the exemptions provided for under IFRS 16, Leases, keeping rental operating charges where the lease term as of the effective date is less than or equal to 12 months and rental charges where the value of the underlying asset is less than  $\xi$ 5,000 or  $\xi$ 5,000.

Such rental charges totaled  $\in$ (1.9) million and  $\in$ (0.5) million, respectively, as of December 31, 2021.

(in millions of euros)	< or equal to 5 K€ / K\$ <	or equal to 12 months	Total
Cost of sales	(0.3)	(1.5)	(1.8)
Selling and distribution expenses	(0.2)	(0.2)	(0.3)
Research and development expenses	-	(0.0)	(0.0)
General and administrative expenses	(0.1)	(0.2)	(0.3)
Other operating expenses	-	-	-
Impact on operating profit	(0.5)	(1.9)	(2.4)

# Note 6 > Provisions

# 6.1 **Provisions**

Provisions come primarily from environmental risks, legal and tax risks, litigation and other risks.

A provision is recognized when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows.

The amount recognized as a provision is the best estimate of the expenditure required to settle the present obligation at the balance sheet date. Provisions are reversed when they are no longer required. A provision for warranties is recognized when the underlying products are sold. The provision is based on historical warranty data. In the event of risks relating to specific products, an additional provision may be recorded.

A provision for restructuring is recorded when the Group has approved a detailed and formal restructuring plan, and the restructuring has been either implemented or publicly announced. Future operating losses are not provisioned.

# **Change of provisions**

(in millions of euros)	Dec. 31, 2020	Allowance	Decrease	Transfer	Foreign exchange gain & loss	Dec. 31, 2021
Product warranty provision	4.6	0.5	(1.7)	(0.0)	0.1	3.5
Restructuring provisions	1.6	-	(0.2)	-	0.0	1.4
Claims & litigation provisions	2.3	0.2	(2.2)	1.9	0.1	2.2
Other provisions	3.3	0.1	(0.2)	(2.7)	-	0.4
Provision for additional tax assessments	0.1	0.0	-	-	0.0	0.1
Financial provisions <sup>(1)</sup>	28.2	(0.5)	(2.4)	-	2.2	27.5
Total Provisions – long-term	40.1	0.3	(6.9)	(0.9)	2.4	35.0
Product warranty provision	9.7	3.9	(2.6)	0.0	0.8	11.7
Restructuring provisions	14.9	6.0	(9.4)	(6.2)	0.1	5.4
Claims & litigation provisions	17.6	18.5	(16.4)	(0.1)	0.8	20.4
Other provisions	0.8	0.5	(0.0)	2.7	0.0	3.9
Total Provisions – short-term	43.1	28.8	(28.5)	(3.6)	1.7	41.5
Total Provisions	83.1	29.1	(35.4)	(4.5)	4.0	76.5

(1) Variations in provisions for financial liabilities relate to the provision for asbestos litigation recorded by Domco Products Texas Inc.

# FINANCIAL STATMENTS

Notes to the consolidated financial statements

(in millions of euros)	Dec. 31, 2019	Allowance	Decrease	Transfer	Foreign exchange gain & loss	Dec. 31, 2020
Product warranty provision	3.8	0.7	(0.0)	0.4	(0.2)	4.6
Restructuring provisions	(0.0)	1.1	-	0.5	(0.0)	1.6
Claims & litigation provisions	2.9	0.1	(0.8)	0.2	(0.2)	2.3
Other provisions	3.4	(0.0)	(0.1)	-	-	3.3
Provision for additional tax assessments	0.1	0.0	-	-	(0.0)	0.1
Financial provisions <sup>(1)</sup>	30.3	2.9	(2.6)	0.2	(2.6)	28.2
Total Provisions – long-term	40.5	4.7	(3.4)	1.3	(3.0)	40.1
Product warranty provision	14.1	1.1	(1.4)	(3.2)	(0.8)	9.7
Restructuring provisions	19.5	5.6	(8.8)	(1.1)	(0.4)	14.9
Claims & litigation provisions	14.1	4.1	(7.2)	7.6	(1.1)	17.6
Other provisions	0.2	0.6	(0.1)	-	(0.0)	0.8
Total Provisions – short-term	48.0	11.5	(17.5)	3.3	(2.3)	43.1
Total Provisions	88.4	16.2	(20.9)	4.6	(5.2)	83.1

(1) Variations in provisions for financial liabilities relate to the provision for asbestos litigation recorded by Domco Products Texas Inc.

# 6.2 Contingent liabilities

There were no significant changes in the guarantees granted by Tarkett to third parties in 2021.

#### Asbestos

In the United States, the Group has been a defendant in lawsuits by third parties relating to personal injury from asbestos. Expected costs of the current or future cases are covered by Group's insurances, sellers' guarantees granted by third-parties and by provisions that management, based on the advice and information provided by its legal counsel, considers to be sufficient.

# **Note 7 > Financing and Financial Instruments**

## 7.1 Significant accounting principles

#### Non-derivative financial assets

Financial assets are initially recognized at their fair value plus any applicable transaction costs except for financial assets at fair value through profit or loss for which transactions costs are recognized in profit or loss as incurred.

Under IFRS 9, all financial assets for which the cash flows do not represent solely payment of principal and interest (SPPI) must be recorded at fair value through profit and loss. However, IFRS 9 introduces an option that may be irrevocably elected at the time of initial recognition, investment by investment, permitting equity investments to be recorded at fair value through other comprehensive income, without later being moved to profit and loss, even in the event of a disposal. Only the dividends are recognized in profit or loss.

Financial assets for which the cash flows do represent solely payment of principal and interest (SPPI) are recognized at amortized cost using the effective interest rate method.

For non-current assets valued at amortized cost, impairment is assessed individually, taking into account the risk profile of the counterparty and the warranties obtained. At the time of the initial recording of such non-current financial assets, impairment is systematically recorded in the amount of the credit losses expected to result from events that may occur in the next twelve months. In the event of a significant deterioration in the counterparty's credit quality, the initial impairment is supplemented to cover all of the expected losses over the remaining maturity of the receivable.

For commercial receivables, the Group conducts a review of each of its customer receivables individually, taking into account the probability of default by the counterparty as well as the extent to which the receivables were hedged, and uses the simplified method provided for by IFRS 9 to provision the expected losses over the remaining maturity of the receivables.

#### Non-derivative financial liabilities

Financial liabilities comprise financial debt and trade and other operating payables. They are accounted for at amortized cost using the effective interest rate method.

## 7.2 Financial income and expenses

Financial expense includes, in particular, interest payable on borrowings accounted for at amortized cost using the effective interest method, and the effects of the related hedges.

Other financial income and expense includes the income and expenses associated with loans and receivables

#### **Derivative instruments**

Derivatives are recognized in the balance sheet at their fair value (whether positive or negative) with changes in fair value immediately recognized in profit or loss.

However, derivative instruments that qualify for hedge accounting are classified either as fair value hedges (FVH) (when their purpose is to hedge an existing asset or liability's exposure to the risk of changes in its fair value) or cash flow hedges (CFH) (when their purpose is to hedge the exposure to changes in the cash flows associated with highly probable future transactions).

Derivative instruments that are part of a hedge are documented on the basis of intrinsic value for exchange rate and interest rate options, and on the basis of the spot price component for forward contracts.

Changes in fair value relating to the effective portion of derivative exchange rate and interest rate instruments qualified as fair value of hedges (FVH) are recognized as part of financial income or expense. The value of the hedged items is adjusted to their fair value and the changes in fair value attributable to the hedged risk(s) are equally recognized as part of income or expense.

Changes in the fair value of the effective portion of cash flow hedges (CFH) of exposure to foreign currency and interest rate risk are recognized within other comprehensive income, and the result of such hedges is recorded in profit and loss, symmetrically to the risk being hedged.

The time value of exchange rate and interest rate options is recorded as a cost of hedging. Changes in time value recorded over the life of the option are recorded as a counterpart to other comprehensive income. The initial option premium is either (i) moved into profit or loss when the hedged transaction impacts profit or loss, where the hedged item is related to a transaction; or (ii) amortized in profit or loss over the duration of the hedge, where the hedged item is related to a period of time.

Changes in value of the swap point for forward contracts classified as hedges are recorded in profit and loss.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, term deposits, monetary UCITs, and other monetary investments with initial maturities not exceeding three months and subject to an insignificant risk of changes in value.

accounted for at amortized cost, the gains recognized in respect of investment of cash and cash equivalents, financial charges relating to the discounting of postemployment expenses, exchange rate gains and losses, impairment losses relating to financial assets, and dividends, which are recorded in net income when the right to payment vests.

#### FINANCIAL STATMENTS

Notes to the consolidated financial statements

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Interest income on loan assets & cash equivalents	0.4	0.4
Other financial income	0.5	0.2
Total financial income	1.0	0.6
Interest on financial liabilities	(13.5)	(12.4)
Financial expense relating to leases	(3.4)	(3.9)
Commission expenses on financial liabilities	(5.5)	(5.4)
Cost of loans and debt renegotiation	(9.2)	(1.8)
Interest on provisions for pensions	(2.7)	(3.6)
Foreign exchange gains or losses	(1.2)	(2.9)
Impairment of financial assets	-	0.0
Premiums and interest rates differentials on derivatives	(3.7)	(4.2)
Other financial expenses	(0.4)	(0.0)
Total financial expenses	(39.7)	(34.2)
Financial income and expenses	(38.8)	(33.7)

In connection with the refinancing transactions relating to the tender offer referred to in Note 1.3, Tarkett restructured its debt, generating costs of  $\in$ (5.4) million, including negotiations relating to the early repayment of the

"Schuldschein" tranches. In addition, the costs of setting up new financing are spread over a period of five years and affect financial results for the period in the amount of  $\in$ (2.0) million.

### 7.3 Net debt – interest-bearing loans and borrowings

#### 7.3.1 Net Debt

Net debt is defined as the sum of interest bearing loans and borrowings minus cash and cash equivalents. Interest-bearing loans and borrowings refer to any obligation for the repayment of funds received or raised that are subject to repayment terms and interest charges. They also include liabilities on finance leases.

(in millions of euros)	Dec. 3	1, 2021	Dec. 31, 2020		
	Long-term	Short-term	Long-term	Short-term	
Bank loans	0.8	4.9	2.3	73.6	
Shareholder loan	509.8	-	-	-	
Private placements	20.0	23.0	549.8	56.5	
Other loans	1.0	0.8	1.3	-	
Bank overdrafts	-	12.8	-	6.8	
Leases <sup>(1)</sup>	-	-	2.5	0.8	
Interest bearing loans and borrowings	531.5	41.5	555.9	137.7	
Total interest bearing loans and borrowings	57	3.0	693.6		
Cash and cash equivalents	(20	5.4)	(32	8.6)	
Net debt before application of IFRS 16	367.6		365.0		
Leases <sup>(2)</sup>	82.9	25.1	85.8	23.0	
Net debt	475.7		47	3.8	

(1) Leases recorded in accordance with former IAS 17 - finance leases

(2) Leases recorded in accordance with IFRS 16 (excluding leases previously recorded in accordance with IAS 17)

Tarkett terminated two short-term credit lines entered into in May 2020 to mitigate the potential negative effects of the health and economic crisis on its liquidity:

- > A €175 million revolving credit facility with a one-year maturity, for which the option to extend was not exercised, and which was terminated in April 2021 without having been used;
- > A loan guaranteed by the French government (*prêt garanti par l'état* PGE) for €70 million with a one-year maturity, for which the option to extend was not exercises, and which was repaid in full in May 2021.

In June 2021, Tarkett repaid a €56.5 million "Schuldschein" tranche which had reached its maturity date.

Between June and July 2021, in connection with the refinancing transactions relating to the tender offer referred to in Note 1.3, Tarkett carried out the early repayment of €444.5 million and \$76.5 million of "Schuldschein" tranches and repaid the existing syndicated credit facility.

On July 19, 2021, Tarkett obtained new financing in the form of a shareholder loan from Tarkett Participation with a 7year term, as well as a revolving credit line with a 6.5-year term.

As of December 31, 2021, Tarkett is using its no-recourse factoring lines in a net financed amount of  $\in$ 161.5 million, or the equivalent.

As of December 31, 2021, interest-bearing loans and borrowings primarily comprise:

- > Two "Schuldschein" tranches totaling €23.0 million entered into in April 2017 and maturing in April 2022, one of which is in the process of being extended;
- > Three "Schuldschein" tranches totaling €20.0 million entered into in June 2019 and maturing in June 2026 for €6.0 million, in June 2025 for €10.0 million, and in June 2024 for the remainder;
- The Tarkett Participation shareholder loan entered into in July 2021 and used in the amount of €446.2 million and \$72.0 million.

## 7.3.2 Details of loans and borrowings

Dec. 31, 2021	Currency of draw-	Interest rate	Total	12 months or less until 12/31/2022	2 years until 12/31/2023	3 to 5 years until 12/31/	More than 5
(in millions of euros)	down	iute			12,01,2020	2026	years
Bank loans							
Other bank loans	RMB	5,22%- 5,70%	5.6	4.9	0.6	0.2	-
Other bank loans	EUR		-	-	-	-	-
Subtotal Bank loans			5.6	4.9	0.6	0.2	-
Private placements Europe	EUR	1,20%- 1,40%	43.0	23.0	-	20.0	-
Shareholder loan	EUR	3.50%	446.2	-	-	-	446.2
Shareholder loan	USD	4.22%	63.6	-	-	-	63.6
Other loans	EUR	1.43%	1.9	0.8	0.8	0.2	-
Bank overdrafts			12.8	12.8	-	-	-
Leases <sup>(1)</sup>			-	-	-	-	-
Interest bearing loans and bo	orrowings		573.0	41.5	1.4	20.3	509.8
Leases <sup>(2)</sup>			108.0	25.1	20.3	38.3	24.3
Gross debt			681.1	66.7	21.8	58.7	534.0

(1) Leases recorded in accordance with former IAS 17 - finance leases

(2) Leases recorded in accordance with IFRS 16 (excluding leases previously recorded in accordance with IAS 17).

#### FINANCIAL STATMENTS

Notes to the consolidated financial statements

Dec. 31, 2020	Currency	Interest		12 months or	2 years until	3 to 5 years	More	
(in millions of euros)	of draw- down	rate	Total	less until 12/ 31/2021	12/31/2022	until 12/31/ 2025	than 5 years	
Bank loans								
Other bank loans	RMB	5,22%- 5,70%	5.9	3.6	1.6	0.7	-	
Other bank loans	EUR	0,00%	70.0	70.0	-	-	-	
Subtotal Bank loans			75.9	73.6	1.6	0.7	-	
Private placements Europe	EUR	1,15%- 1,72%	544.0	56.5	102.0	334.5	51.0	
Private placements Europe	USD	1,79%- 1,82%	62.3	-	40.7	21.6	-	
Other loans	EUR	1,17%	1.3	-	1.3	-	-	
Bank overdrafts			6.8	6.8	-	-	-	
Leases <sup>(1)</sup>			3.3	0.8	0.8	1.6	0.1	
Interest bearing loans and bor	rowings		693.6	137.7	146.4	358.4	51.1	
Leases <sup>(2)</sup>			108.8	23.0	18.3	39.9	27.6	
Gross debt			802.4	160.7	164.8	398.3	78.7	

(1) Leases recorded in accordance with former IAS 17 – finance leases

(2) Leases recorded in accordance with IFRS 16 (excluding leases previously recorded in accordance with IAS 17).

### 7.3.3 Financial ratio covenants

The "Schuldscheins" mentioned above contain covenants binding on the borrower, including financial ratio covenants: the ratio of net debt to adjusted EBITDA may not exceed 3.0 as of December 31, of each year, with additional leeway of 0.5 in the event of a significant acquisition. The Group is in compliance with all of its banking commitments as of December 31, 2021, including the ratio covenant "Net Debt / Adjusted EBITDA", as detailed below.

Net debt / Adjusted EBITDA (excluding IFRS 16)	Dec. 31, 2021	Dec 21 2020
(in millions of euros)	Dec. 51, 2021	Dec. 31, 2020
Net debt	367.6	365.0
Adjusted EBITDA	197.7	247.0
Ratio	1.9	1.5

The financial leverage ratio presented below is the ratio of net debt, including leases recognized under IFRS 16, to adjusted EBITDA for the last 12 months (including IFRS 16).

Net debt / Adjusted EBITDA (including IFRS 16)	D 01 0001	D 01 0000		
(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020		
Net debt	475.7	473.8		
Adjusted EBITDA	229.0	277.9		
Ratio	2.1	1.7		

#### 7.3.4 Cash and cash equivalents

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Current cash	114.6	295.5
Remunerated cash balances	85.8	28.0
Short term treasury notes and Money Market funds	5.1	5.1
Cash and cash equivalents	205.4	328.6

## 7.3.5 Changes in financial liabilities

The following table reconciles changes in financial liabilities shown on the balance sheet and the cash flow statement:

(in millions of euros)					Non-ca	sh change			
	Dec. 31, 2020	Cash-flows	Reclassifica tion	Other	Acquisition <sup>(3)</sup>	Foreign exchange differences	Fair value change	Dec. 31, 2021	
Long-term financial liabilities	641.4	(31.0)	(52.1)	-	24.2	31.9	-	614.4	
Short-term financial liabilities	160.9	(145.9)	52.1	(0.2)	-	(0.3)	-	66.7	
Long-term financial assets <sup>(1)</sup>	(20.9)	(0.4)	-	1.9	-	(1.2)	2.4	(18.1)	
Short-term financial assets	(3.9)	(1.2)	2.0	-	-	(0.3)	-	(3.2)	
Other	-	0.1	-	-	-	-	-	-	
Total changes in financi	ng activities <sup>(2)</sup>	(178.4)							
Cash-flows from financi	ng activities <sup>(2)</sup>	(178.4)							

(1) Excluding shares accounted for by the equity method.

(2) Excluding dividends, acquisition of treasury shares and acquisition of non-controlling interests.

(3) including  $\notin$  24.2 million for new leases for fiscal year 2021

Notes to the consolidated financial statements

## 7.4 Other financial assets and liabilities

## 7.4.1 Other financial assets

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Long-term investments	-	-
Financial investments and receivables – long-term (1)	19.3	17.6
Other financial assets	19.3	17.6

(1) Financial investments and receivables - long-term include shares of companies accounted for by the equity method.

The variations in gross value, depreciation and amortization break down as follows:

Acquisition costs	D 01 0000		<u> </u>	- (	Foreign	D 01 0001
(in millions of euros)	Dec. 31, 2020	Increases	Decreases	Transfer	exchange differences	Dec. 31, 2021
Long-term investments	-	-	-	-	-	-
Financial investments and receivables – long-term	21.4	6.5	(3.0)	(3.9)	1.1	22.2
Other financial assets	21.4	6.5	(3.0)	(3.9)	1.1	22.2

Accumulated depreciation and amortization (in millions of euros)	Dec. 31, 2020	Allowance	Disposal	Decrease	Impairment losses	Transfer	Foreign exchange differences	Dec. 31, 2021
Security deposit – long-term	-	-	-	-	-	-	-	-
Long-term financial assets and receivables	(3.8)	-	-	-	-	0.9	0.0	(2.9)
Other financial assets	; (3.8)	-	-	-	-	0.9	0.0	(2.9)

#### 7.4.2 Other financial liabilities

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Fair value of derivatives non-current	-	-
Other financial liabilities non-current	0.2	0.2
Other financial liabilities non-current	0.2	0.2
Accrued interest expenses current	-	3.3
Fair value of derivatives current	5.1	1.3
Other financial liabilities current	1.0	6.0
Other financial liabilities current	6.1	10.6

## 7.5 Fair value of financial assets and liabilities

When measuring the fair value of an asset or a liability, the Group uses market observable data as far as possible.

Fair values are categorized into three levels based on the inputs used in the valuation techniques, as follows:

- Level 1: quoted prices (unadjusted) on active markets for identical assets or liabilities;
- Level 2: prices determined using valuation techniques based on observable market data;
- > Level 3: inputs relating to the asset or liability that are not based on observable market data (unobservable inputs).

The fair value of interest rate swaps and of interest rate and foreign currency options is the estimated amount that the Group would expect to receive or have to pay in order to cancel each derivative instrument at the balance sheet date, taking into account the current level of interest rates and the credit risk associated with these instruments' counterparties.

The derivative financial instruments (swaps, caps, floors etc.) entered into by the Group are traded on over-thecounter markets on which there are no quoted prices. They are therefore measured using the valuation models commonly employed by operators in the market (Level 2).

Derivative instruments are entered into exclusively with first class banks or other financial institutions, and with the sole purpose of providing security for the Group's current operations and for the financing thereof.

In the case of receivables and payables with maturities of less than a year and certain floating rate receivables and payables, historical cost is considered as a reasonable approximation of their fair value.

Dec. 31, 2021 (in millions of euros)	Fair Value Category	Assets at amortized cost	Liabilities at amortized cost	Fair value through profit and loss	Fair value of interest rate hedge instruments	Carrying amount	Fair value
Financial assets, non-current	Level 2	6.3	-	13.0	-	19.3	19.3
Other current financial assets	Level 2	-	-	-	9.2	9.2	9.2
Trade receivables	Level 2	244.8	-	-	-	244.8	244.8
Cash and cash equivalents	Level 2	-	-	205.4	-	205.4	205.4
Interest-bearing loans and borrowings	Level 2	-	681.1	-	-	681.1	681.1
Other non-current financial liabilities	Level 2	-	0.2	-	-	0.2	0.2
Other current financial liabilities	Level 2	-	1.0	-	5.1	6.1	6.1
Trade payables	Level 2	-	403.8	-	-	403.8	403.8

Dec. 31, 2020 (in millions of euros)	Fair Value Category	Assets at amortized cost	Liabilities at amortized cost	Fair value through profit and loss	Fair value of interest rate hedge instruments	Carrying amount	Fair value
Financial assets, non-current	Level 2	2.1	-	15.5	-	17.6	17.6
Other current financial assets	Level 2	-	-	-	2.7	2.7	2.7
Trade receivables	Level 2	214.6	-	-	-	214.6	214.6
Cash and cash equivalents	Level 2	-	-	328.6	-	328.6	328.6
Interest-bearing loans and borrowings	Level 2	-	802.4	-	-	802.4	802.4
Other non-current financial liabilities	Level 2	-	0.2	-	-	0.2	0.2
Other current financial liabilities	Level 2	-	9.3	-	1.3	10.6	10.6
Trade payables	Level 2	-	277.4	-	-	277.4	277.4

## 7.6 Financial risks and Financial Instruments

#### 7.6.1 Financial risk management

The Group's financial risk (market risk, credit risk and liquidity risk) management objectives and policies are consistent with those disclosed in the consolidated financial statements as at and for the year ended December 31, 2020.

#### 7.6.2 Derivative instruments

The Group uses derivative financial instruments to hedge some of its exposure to foreign currency risk and interest rate risk associated with its purchases and sales denominated in foreign currencies and with its financing and investment transactions, as well as to hedge certain components of its raw materials costs.

The derivatives employed include interest rate options, other forward contracts and foreign currency options.

The portfolio of derivative instruments is broken down as follows:

In accordance with its policy in respect of financial instruments, the Group neither uses nor issues derivative financial instruments for trading purposes.

#### 7.6.3 Market risks

Exposure to interest rate, currency, raw material prices, liquidity and credit risk arises in the normal course of Tarkett's activities. Derivative financial instruments are used to reduce the exposure to fluctuations in both foreign exchange and interest rates; changes in the value of these instruments offset all or part of the changes in the value of the items being hedged. Liquidity and credit risk are managed following risk management policies approved by the Group's management bodies.

Dec. 31, 2021	Accounting	Madaulita	Fair value	<b>O</b>
(in millions of euros)	classification	classification Maturity		Counterpart in OCI <sup>(1)</sup>
Currency swaps	FVH	< June 2022	(0.6)	-
Exchange rate derivatives related to fin	nancing		(0.6)	-
Forward exchange contracts	CFH	< Aug 2022	(0.3)	(0.2)
Options	CFH	< Apr 2023	0.4	0.4
Commodity swaps	CFH	< Jan 2022	0.6	0.6
Exchange rate derivatives related to co	ommercial transactions		0.7	0.8
Caps	CFH	< June 2026	4.0	4.0
Interest rate derivatives			4.0	4.0
Total			4.1	4.8

(1) Corresponds to the balance of the counterpart in OCI as of December 31, 2021.

Notes to the consolidated financial statements

Dec. 31, 2020	Accounting		- · ·	
(in millions of euros)	classification	Maturity	Fair value	Counterpart in OCI <sup>(1)</sup>
Currency swaps	FVH	< June 2021	1.2	-
Exchange rate derivatives related to fi	nancing		1.2	-
Forward exchange contracts	CFH	< May 2022	0.6	0.6
Options	CFH	< Feb 2021	-	-
Commodity swaps	CFH	< Jan 2022	0.5	0.5
Exchange rate derivatives related to co	ommercial transactions		1.1	1.1
Caps	CFH	< June 2025	(0.9)	(0.9)
Interest rate derivatives			(0.9)	(0.9)
Total			1.4	0.2

(1) Corresponds to the balance of the counterpart in OCI as of December 31, 2020.

The acronyms "FVH" (Fair Value Hedge) and "CFH" (Cash Flow Hedge) are defined in Note. 7.1.

The face value of derivative instruments covering the primary exposures are presented below, expressed in euros:

(in millions of euros)	Dec. 31, 2021			Dec. 31, 2020						
Currency of exposure	USD	SEK	GBP	PLN	NOK	USD	SEK	GBP	CAD	NOK
Exchange rate derivative instruments	346.1	25.4	10.7	11.4	-	260.7	37.2	10.0	44.3	-
Exchange rate derivatives related to commercial transactions	15.7	-	29.2	-	19.5	-	-	37.3	-	11.3
Total	361.8	25.4	39.9	11.4	19.5	260.7	37.2	47.3	44.3	11.3

#### a) Interest rate risk

The Group manages its exposure to interest rate risk centrally. The Group's general debt strategy is to give preference to floating interest rate debt over fixed interest rate debt, but also to use interest rate derivatives to protect a part of the floating rate debt over a period of three to five years against a rate increase that could result in extensive damage. The hedging tools used are mainly cap or tunnel type derivatives. The cost of the cap may be offset in part or in full by a tunnel.

Following is the interest rate structure of the Group's net debt (excluding lease liabilities) before and after application of interest rate hedges.

(in millions of euros)	Fixed rate	Floating rate	Dec. 31, 2021
Interest-bearing loans and borrowings	50.5	522.5	573.0
Cash and cash equivalents	(5.2)	(200.2)	(205.4)
Net debt before hedging	45.3	322.3	367.6
Effect of hedging	499.1	(499.1)	-
Net debt after hedging	544.4	(176.8)	367.6

#### FINANCIAL STATMENTS

Notes to the consolidated financial statements

(in millions of euros)	Fixed rate	Floating rate	Dec. 31, 2020
Interest-bearing loans and borrowings	441.0	252.6	693.6
Cash and cash equivalents	(5.2)	(323.4)	(328.6)
Net debt before hedging	435.8	(70.8)	365.0
Effect of hedging	129.8	(129.8)	-
Net debt after hedging	565.6	(200.6)	365.0

#### Sensitivity analysis

Sensitivity to interest-rate fluctuations is calculated on the basis of interest-bearing non-derivatives and derivative Financial Instruments, as well as interest-bearing loans granted to joint ventures or third parties. The analysis is based on the market index in effect at the balance sheet date and on assumptions of constant debt and constant debt management policy over one year.

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Increase of 100 basis points		
Increase / (Decrease) in financial expenses	0.5	1.9
Increase of 100 basis points (1)		
Increase / (Decrease) in financial expenses	(0.1)	(0.1)
(1) With a floor of OW		

(1) With a floor of 0%

#### b) Exchange rate risk

#### **Transaction risk**

Exchange rate fluctuations have a direct impact on the Group's Consolidated Financial Statements, derived from transactions regarding the Group entities that incur revenues and expenses in currencies other than their functional currency.

# Exchange rate derivatives related to commercial transactions

The Group reduces its exposure by developing its production capacities in the same geographic and monetary areas where it distributes its products. Moreover, through the choice of the invoicing currency for certain intra-Group transactions, the Group aims to offset revenues with costs in the same currency. In certain unstable currency countries, the Group may also offset the local currencies fluctuations with price indexations. Therefore the remaining exposure on cross-border transactions is moderate. The currencies to which the Group is most exposed are the British pound, the Norwegian crown, the U.S. dollar, the Polish zloty, the Australian dollar, the Canadian dollar, the Russian ruble and the euro as a foreign currency for certain subsidiaries. The Group has attempted to reduce the impact of short-term fluctuations of currencies on its revenue through centralized management of exchange risks and the use of derivatives. Nevertheless, in the long-term, significant and long lasting variations in exchange rates could affect the Group's competitive position in foreign markets, as well as its results of operations.

The Group's policy is to hedge certain significant residual exposure, decided upon periodically by the finance department based on monitoring Value at Risk. This exposure includes exposure recorded on the balance sheet, namely all recognized trade receivables, trade payables and borrowings denominated in a foreign currency, and unrecorded exposure, which consists of forecast sales and purchases over a six- to eighteen-month period.

#### Exchange rate derivative instruments relating to financing

The Group may be exposed to transactional exchange-rate risk on certain intragroup loans and borrowings resulting from the financing of its foreign subsidiaries. The Group minimizes this risk either (i) by borrowing in the same currency or (ii) by entering into currency swaps or forwards reflecting the maturity of the hedged item.

#### 7.6.4 Liquidity risks

#### a) Future cash flows on Financial Instruments

The following figures show the estimated future cash flows on interest-bearing loans and borrowings recorded as liabilities on the balance sheet.

The estimate of future cash flows on interest is based on the debt amortization table and on the assumption of a crystallization of the interest rates outstanding as of the closing date, unless a better estimate is available.

#### FINANCIAL STATEMENTS

Notes to the consolidated financial statements

Financial liabilities	al liabilities Dec. 31, 2021			Less than 12 months		1 to 2 years		3 to 5 years		More than 5 years	
(in millions of euros)	Carrying amount	Total future cash flows	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest	
Gross debt											
Bank loans	5.6	5.9	4.9	0.2	0.6	0.0	0.2	0.0	-	-	
Private placements	43.0	44.2	23.0	0.4	-	0.3	20.0	0.5	-	-	
Other loans	511.6	645.7	0.8	21.8	0.8	21.8	0.2	64.3	509.8	26.2	
Bank overdrafts	12.8	12.8	12.8	-	-	-	-	-	-	-	
Finance leases	-	-	-	-	-	-	-	-	-	-	
Leases	108.0	117.5	25.1	2.8	20.3	2.0	38.3	3.1	24.3	1.6	
Total	681.1	826.1	66.7	25.2	21.8	24.1	58.7	67.9	534.0	27.8	
Other financial liabilities											
Trade payables	403.8	403.8	403.8	-	-	-	-	-	-	-	
Other non-current financial liabilities	0.2	0.2	-	-	0.2	-	-	-	-	-	
Other current financial liabilities	6.1	6.1	6.1	-	-	-	-	-	-	-	
Total	410.1	410.1	409.9	-	0.2	-	-	-	-	-	
Total financial liabilities	1,091.1	1,236.2	476.6	25.2	22.0	24.1	58.7	67.9	534.0	27.8	

Financial liabilities	Dec. 3	31, 2020	Less th mor		1 to 2	years	3 to 5	years	More tha	n 5 years
(in millions of euros)	Carrying amount	Total future cash flows	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest
Gross debt										
Bank loans	75.9	83.4	73.6	2.3	1.6	1.6	0.7	3.6	-	-
Private placements	606.3	632.3	56.5	9.0	142.7	7.2	356.1	9.5	51.0	0.3
Other loans	1.3	1.6	-	0.1	1.3	0.1	-	0.1	-	-
Bank overdrafts	6.8	6.8	6.8	-	-	-	-	-	-	-
Finance leases	3.3	3.3	0.8	-	0.8	-	1.6	-	0.1	-
Leases	108.8	119.7	23.0	3.1	18.3	2.3	39.9	3.5	27.6	2.0
Total	802.4	847.1	160.7	14.5	164.8	11.2	398.3	16.7	78.7	2.3
Other financial liabilities										
Trade payables	277.2	277.2	277.2	-	-	-	-	-	-	-
Other non-current financial liabilities	0.3	0.3	-	-	0.3	-	-	-	-	-
Other current financial liabilities	10.6	10.6	10.6	-	-	-	-	-	-	-
Total	288.1	288.1	287.8	-	0.3	-	-	-	-	-
Total financial liabilities	1,090.5	1,135.2	448.5	14.5	165.1	11.2	398.3	16.7	78.7	2.3

#### b) Liquidity position

The Group's debt capacity is  $\in$ 1,104.3 million, of which  $\in$ 108.8 million relates to lease liabilities (IFRS 16), and has been drawn down in the amount of  $\in$ 681.0 million (see Note 7.3.1). Including cash and cash equivalents, the liquidity position of the Group amounts to  $\in$ 628.7 million.

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Amount available on credit facilities	423.3	954.9
Cash and cash equivalents	205.4	328.6
Total	628.7	1,283.5

Notes to the consolidated financial statements

#### 7.6.5 Credit risk

Credit risk represents the risk of financial loss for the Group in the event that a counterparty to a financial instrument defaults on its contractual obligations.

The financial assets potentially bearing this risk are mainly:

- cash deposits;
- derivative instruments;
- trade receivables;
- loans granted.

The maximum potential credit risk on the financial assets is equal to their net accounting value less the indemnification receivable from credit insurance.

#### a) Customer credit risk

The Group believes that its exposure to customer credit risk is limited, because of its large number of customers, its dispersion in many geographical areas, and its follow-up policy. The Group has established a credit policy which includes, among other things, a credit limit for each customer, collections processes, and a computer-aided credit scoring and customer payment behavior follow-up.

The total of receivables overdue over 60 days amounts to approximately 11% of total accounts receivable as of December 31, 2021 (13% of total accounts receivable as of December 31, 2020).

The Group believes that there is no need to assume that there is risk on outstanding receivables less than 60 days overdue.

With respect to outstanding receivables that are more than 60 days overdue, the Group believes that risks are limited given existing procedures for customer risk management (as detailed above).

#### b) Credit risk management on equities and derivatives

The counterparties to the Group's financial derivatives are leading banks, all of which have business relationships with the Group for debt or cash management. The Group's policy with regard to investments and cash deposits is to only invest in liquid securities and only with the leading credit institutions in the countries where the investments are made.

The Group is not exposed to a material risk due to any significant concentration and does not anticipate any counterparty default.

The effect of Credit and Debit Valuation Adjustments (CVA/ DVA) on the measurement of the fair value of the derivative financial instruments was not material as at the closing date and was therefore not booked.

## 7.7 Guarantees

The principal guarantees given by Tarkett are as follows:

- > a General Indemnity Agreement of a maximum amount of USD 75.0 million in favor of Federal Insurance Company in consideration of an agreement to execute security bonds in favor of FieldTurf Inc, fully used as of year-end;
- > a Joint and Several Guarantee for a maximum amount of USD 75.0 million for the benefit of Ester Finance Technologies, relating to the collections on its behalf in connection with the factoring line of credit set up with the subsidiary Tarkett Finance Inc. in the United States;
- > a guarantee given to the retirement insurance company Pri-Pensions to insure Tarkett AB's employee benefit commitments in the amount of SEK 206.2 million;
- > a guarantee covering 50% of a line of credit for a maximum amount of €10.0 million, granted to its joint venture Laminate Park GmbH & Co KG, of which €9.5 million has been used as of the balance sheet date;
- > a payment guarantee granted to a supplier of its subsidiary Morton Extrusiontechnik (M.E.T GmbH) for deliveries of raw materials, up to a maximum amount of €7.0 million, which had been used in the amount of €4.6 million as of the balance sheet date;
- > guarantees given by Tarkett to the banks of certain subsidiaries, including Tarkett Limited (United Kingdom), Tarkett BV (Netherlands), Tarkett Asia Pacific (Shanghai) Management Co Ltd, and Tarkett Industrial (Beijing) Co Ltd (China), Tarkett SpA (Italy), and Tarkett USA Inc. (United States) in order to enable them to obtain shortterm financing, bank loans, or letters of credit for a total amount €41.8 million, of which €13.0 million had been used as of the balance sheet date.

Furthermore, in the ordinary course of business, Tarkett and several of the Group's subsidiaries have given payment or construction guarantees to various suppliers, customers, government offices, lessors, and cash pooling or trade finance operators, either directly or through bank guarantees, for an amount equivalent to  $\notin$ 26.1 million as of the closing date.

Finally, the following assets have been pledged as security interests for the new financing put in place:

- all present and future shares of Tarkett SA held by Tarkett Participation;
- > all present and future shares of the following subsidiaries held directly or indirectly by Tarkett SA: Tarkett GDL SA, Tarkett AB, Tarkett BV, Tarkett Holding GmbH, Tarkett Finance Inc., Tarkett USA Inc., Fieldturf Tarkett USA Holdings Inc., Fieldturf USA Inc., AO Tarkett, and AO Tarkett Rus;
- > certain financial receivables entered into between two of the above companies.

## Note 8 > Income tax

### 8.1 Income tax expense

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognized in the income statement except to the extent that it relates to items in equity or in other comprehensive income, in which case it is recognized in those items.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable with respect to previous years. Income tax expense/income are defined in Note 8.2, Deferred Taxes.

Income tax is calculated based on the rules applicable in each country where the Group operates.

The "Cotisation sur la Valeur Ajoutée des Entreprises (C.V.A.E.)" tax contribution due in France on the basis of the value added as determined based on the statutory accounts of French entities the statutory accounts meets the definition of income tax under IAS 12, "Income Taxes" and is

classified on the current income tax line. Similar treatment has been adopted for similar other taxes (State Tax and BEAT Tax in the United States, in particular) based on a net of products and costs, even though that amount may differ from accounting net income.

Income tax (current and deferred) is detailed as follows:

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Current tax	(19.0)	(34.6)
Deferred tax	8.0	3.1
Total income tax	(11.0)	(31.5)

Theoretical income taxes determined using the French corporate income tax rate of 28.40% for 2021 and 32.02% for 2020 can be reconciled as follows to the actual income tax charge:

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Pre-tax profit from continuing operations (a)	25.9	12.4
Profit from equity-accounted subsidiaries (b)	5.3	(1.2)
Pre-tax profit from fully consolidated activities (a- b)	20.6	13.7
Income tax at nominal French income tax rate	(5.9)	(4.4)
Effect of:		
- Taxation of foreign companies at different rates	1.9	0.6
- Exchange rate effects on non-monetary assets	0.1	(6.8)
- Changes in unrecognized deferred tax assets	(2.6)	(5.7)
- Permanent differences	0.3	1.6
- Taxes on dividends (Withholding at the source)	(0.1)	(3.9)
Other items	(4.7)	(12.9)
Income tax expenses	(11.0)	(31.5)
Effective rate	53.3%	N/A

#### Taxation of foreign companies at different rates:

The main contributing countries are the United States, with a local tax rate of 21.00%, Russia, with a local tax rate of 20.00%, Sweden, with a local tax rate of 20.60%, and Serbia, with a rate of 15.00%.

#### Exchange rate effects on non-monetary assets

In 2020, the deferred tax expense of €(6.8) million is due to the effect of changes in the exchange rate on non-monetary assets and liabilities of entities whose functional currency is different from the local currency. Recognition of this expense is required by IFRS, even if the revalued tax basis does not generate any tax obligation in the future.

The principal entities that generated exchange rate effects on non-monetary assets (Russia, Ukraine, Kazakhstan, and Belarus), changed their functional currency as of January 1, 2021 (see Note 1.3). Thus, their functional currency is now the same as the local currency. As a result, there is no longer an impact on income tax expense in 2021.

#### Changes in unrecognized deferred tax assets

Recognition of deferred tax assets is explained primarily by the positive effect of the recognition of deferred tax assets over deficits in Luxembourg (in light of future positive taxable income), offset by deferred tax assets on losses carried forward and temporary differences recognized in Germany and in France to take into account diminished future tax prospects.

#### Other items

In 2021, this item includes:

- > charges for tax adjustments totaling €(2.7) million, principally in Luxembourg (for €(3.7) million), and income in the United States (for €1.6 million);
- > taxes recorded as corporate income tax for €(2.0) million, including the United States for €(0.8) million (of which the BEAT Tax represents €(0.2) million and State Tax represents €(0.6) million) and France for €(1.1) million (CVAE).

In 2020, this item also included taxes recorded as corporate income tax for  $\in$ (8.2) million, including the United States for  $\in$ (6.5) million (of which the BEAT Tax represents  $\in$ (4.8) million and State Tax represents  $\in$ (1.7) million) and France for  $\in$ (1.7) million (CVAE).

Notes to the consolidated financial statements

## 8.2 Deferred tax

Deferred tax is calculated using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date.

The following temporary differences are not provided for:

- > goodwill not deducted for tax purposes;
- the initial recognition of assets or liabilities, other than in the context of transactions involving business combinations, that affect neither accounting nor taxable profit;
- > differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future.

A deferred income tax asset is capitalized only to the extent that it is probable that there will be future taxable profits over the next five years against which this asset can be utilized.

In accordance with IAS 12, where an entity's tax return is prepared in a currency other than its functional currency, changes in the exchange rate between the two currencies generate temporary differences with respect to the valuation of non-monetary assets and liabilities. As a result, deferred tax is recognized in profit or loss.

Deferred taxation is shown on the balance sheet separately from current tax assets and liabilities and is categorized in non-current items.

(in millions of euros)	2021	2020
Valuation of deferred tax assets	163.9	27.6
DTA for pensions and healthcare benefits	40.7	43.7
Other items temporarily non deductible	61.0	57.5
Provision for other deferred tax liabilities	(16.4)	(2.3)
Internal profit eliminations	1.1	3.3
Netted against deferred tax assets	(167.2)	(55.6)
Deferred tax assets	83.1	74.1
Fixed assets revaluation	46.9	38.9
Other deferred tax liabilities	133.4	25.4
Netted against deferred tax assets	(167.2)	(55.6)
Deferred tax liabilities	13.2	8.7

The recoverability of deferred tax assets was analyzed with cash flow projections used for impairment testing. The testing accounted for the impact of the health crisis.

The Group had €163.9 million in deferred tax assets related to tax loss carryforwards and unused tax credits, of which €131.9 million related to Luxembourg, and €26.8 million related to the Group's North American (United States) tax consolidation group. The recognition of deferred tax in Luxembourg was partially offset by deferred tax liabilities, without impact on results. This amount of €163.9 million is allocated as follows: €154.0 million of deferred tax assets relating to loss carryforwards, and €9.9 million in unused tax credits.

The deferred taxes on carryforwards and unused tax credits totaled  $\notin 66.3$  million as of December 31, 2021 ( $\notin 171.2$  million as of December 31, 2020).

# Note 9 > Equity and liabilities

## 9.1 Share capital

Share capital comprises the par value of the ordinary shares minus incremental costs directly attributable to the issue of ordinary shares and share options, net of any tax effects. When the Group buys back its own shares, the amount of consideration paid, which includes directly attributable costs, is net of any tax effects, and is recognized as a deduction from shareholders' equity. When treasury shares are subsequently sold or reissued, the amount received is recognized as an increase in shareholders' equity, and the resulting surplus or deficit on the transaction is transferred to/from retained earnings.

	Dec. 31, 2021	Dec. 31, 2020
Share capital (in euros)	327,751,405	327,751,405
Number of shares	65,550,281	65,550,281
Par value (in euros)	5.0	5.0

## 9.2 Earnings per share and dividends

	Dec. 31, 2021			Dec. 31, 2020		
	Average number of shares	Profit for the period attributable to Tarkett shareholders	Basic earnings per share	Average number of shares	Profit for the period attributable to Tarkett shareholders	Basic earnings per share
	(in millions of shares)	(in millions of euros)	(in euros)	(in millions of shares)	(in millions of euros)	(in euros)
Total Shares	65,550			65,550		
Treasury shares held by Tarkett	(322)			(474)		
Total excluding treasury shares	65,228	15.1	0.23	65,076	(19.1)	(0.29)
Potential performance shares to be distributed	289			387		
Restatement of actions with anti-dilution effect <sup>(1)</sup>	-			(387)		
Total after allocation of performance shares	65,517	15.1	0.23	65,076	(19.1)	(0.29)

#### Basic earnings per share (excl. treasury shares)

Basic earnings per share (excluding treasury shares) are calculated on the basis of the Group's share of net profit attributable to the Group and on the weighted average number of shares outstanding during the period (and after deduction of the weighted average number of treasury shares).

#### Earnings per share after grants of performance shares

Attributable net profit per share (after grants of performance shares), are calculated on the basis of the Group's share of net profit attributable to the Group and on the weighted average number of shares outstanding during the period (and after deduction of the weighted average number of treasury shares) and the number of potential shares to distribute, if dilutive.

(1) Pursuant to IAS 33, "Earnings per Share," and given the negative attributable net profit as of December 31, 2020, the potential performance shares for distribution have not been taken into account in calculating the weighted average number of shares outstanding (anti-dilutive effect).

#### Dividends

The General Shareholders' Meeting held on April 30, 2021, decided, in light of the health and economic situation relating to the Covid-19 virus, not to pay a dividend in 2021 in respect of 2020.

# Note 10 > Related parties

In accordance with IAS 24, "Related Party Disclosures" the Group has identified the following related parties: > joint ventures;

- The Group's principal shareholder through April 29, 2021, Société Investissement Deconinck ("SID");
- The Group's new principal shareholder as from April 29, 2021 (see Note 1.3), Tarkett Participation, of which a majority is also held by SID;
- The new shareholder Wendel Luxembourg S.A., through two companies referred to below (see Note 10.2);
- > The members of Tarkett's Management Board and Supervisory Board.

Transactions entered into during the period with the Group's joint ventures and principal shareholders are detailed below.

## 10.1 Joint ventures

All transactions between fully consolidated entities are eliminated in consolidation.

Transactions with related entities and jointly held entities are entered into on arm's length terms.

The Group has four joint ventures, including Laminate Park GmbH & Co KG in Germany, jointly controlled with the Sonae group.

The Group's transactions with its joint venture may be summarized as follows:

(in millions of euros)	Dec. 31, 2021	Dec. 31, 2020
Joint ventures		
Sale of goods to Tarkett	-	-
Purchase of services from Tarkett	-	-
Loans from Tarkett (gross value)	4.4	3.6

## 10.2 Principal shareholders

Prior to the Offer initiated in April 2021 (see Note 1.3), Société d'Investissement Deconinck held 50.68% of Tarkett's share capital.

As of December 31, 2021, following the contribution of Tarkett shares by SID to Tarkett Participation and the acquisitions of shares by Tarkett Participation, the latter holds 90.4% of Tarkett's share capital and, as such, controls and coordinates the Group's activities.

As of December 31, 2021, Tarkett Participation is held by:

- > Société Investissement Deconinck, for 73.85%;
- > Expansion 17 S.C.A., FIAR, for 12.615%;
- > Global Performance 17 S.C.A., FIAR, for 12.615%;
- > Individual members of management, for 0.92%.

As of December 31, 2021, SID had invoiced a total of €300,000 in fees under the Assistance Agreement (€300,000 as of December 31, 2020).

As of December 31, 2021, Tarkett had invoiced a total of  $\notin$ 55,000 to SID for services ( $\notin$ 55,000 as of December 31, 2020).

## 10.3 Members of the Management Board and Supervisory Board

None.

# Note 11 > Subsequent events

#### > Sale of the real estate assets of Laminate-Park

Through its subsidiary, Laminate-Park, of which it holds 50% and which is consolidated through the equity method, the Group sold almost all of its real estate assets in Germany on January 5, 2022. The impairment recorded in previous fiscal years were reversed in 2021, restoring the net book value of these assets to their sale price. The impact was recorded in results of equity accounted companies on the consolidated income statement.

#### > Acquisition of Dynamic Base Construction LLC

On February 1, 2022, the Group acquired 49% of the U.S. company Dynamic Base Construction LC (Dybaco) for USD 3.5 million.

#### > Acquisition of Zaino

On January 1, 2022, through its subsidiary Beynon, the Group acquired 100% of the California company Zaino, which does business in the Athletic Tracks segment, for USD 0.8 million.

## Note 12 > Statutory auditor fees

Amount (excluding taxes) (in thousands of euros)	KPMG S.A.	KPMG S.A.	MAZARS	MAZARS	
	Auditor	Network	Auditor	Network	
Statutory audit, certification, audit of the individual cor	npany and Consolic	lated Financial	Statements		
Tarkett	309	-	286	-	
Controlled entities	120	834	54	796	
Subtotal (A)	429	834	341	796	
Services other than certification of the financial statem	ents required by la	ws and regulation	ons		
Tarkett	-	-	-	-	
Controlled entities	-	-	-	-	
Subtotal (B)	-	-	-	-	
Services other than certification of the financial statem	ents at the entity's	request			
Tarkett	133	-	-	-	
Controlled entities	25	12	-	-	
Subtotal (C)	158	12	-	-	
Services other than certification of the financial statements <sup>(1)</sup>	-	-	-	-	
Subtotal D = B + C	158	12	-	-	
Subtotal E = A + D	587	846	341	796	
Total	1,4	433	1,1	37	

(1) Nature of services other than certification of the financial statements provided by the statutory auditors to the consolidating entity and its controlled subsidiaries: review of CSR information by an independent third-party, a compliance assignment

# Note 13 > Principal consolidated entities

Companies	Country	Consolidation method	Pourcentage of interest as of December 31, 2021	Pourcentage of interest as of December 31, 2020
G: Full consolidation				
E: Equity method				
NC: Not consolidated				
EMEA				
Tarkett AB	Sweden	G	100%	100%
Tarkett AS	Norway	G	100%	100%
Tarkett OY	Finland	G	100%	100%
Tarkett A/S	Danemark	G	100%	100%
Tarkett Polska Sp.z.o.o.	Polska	G	100%	100%
Tarkett Aspen Zemin AS	Turkey	G	100%	100%
Laminate Park GmbH & Co KG	Germany	E	50%	50%
Virtual Empathy Platform Ltd <sup>(1)</sup>	United Kingdom	E	33%	0%
Tarkett Holding GmbH	Germany	G	100%	100%
Tarkett SA	France	Parent company	100%	100%
Tarkett Services	France	G	100%	100%
Tarkett GDL SA	Luxembourg	G	100%	100%
Tarkett Capital SA	Luxembourg	G	100%	100%
Tarkett SpA	Italy	G	100%	100%
Tarkett - Produtos Internacionias, SA	Portugal	G	100%	100%
Tarkett Monoprosopi Ltd.	Greece	G	100%	100%
Tarkett Floors S.A. Spain	Spain	G	100%	100%
Tarkett France	France	G	100%	100%
Tarkett Bois SAS	France	G	100%	100%
Fieldturf Tarkett SAS	France	G	100%	100%
Tarkett Sports GmbH	Germany	G	100%	100%
Fieldturf Poligras SA	Spain	G	100%	100%
Morton Extrusiontechnik GmbH	Germany	G	100%	100%
Allsports construction and maintenance Ltd.	United Kingdom	E	30%	30%
Desso Holding BV	Netherlands	G	100%	100%
Desso BV	Netherlands	G	100%	100%
Desso Refinity BV	Netherlands	G	100%	100%
Tarkett Sports BV	Netherlands	G	100%	100%
Desso Texture Tex BV (1)	Netherlands	G	0%	100%
Tarkett NV	Belgium	G	100%	100%
Tarkett AG Switzerland	Switzerland	G	100%	100%
Desso Sports System BV	Netherlands	G	100%	100%
Desso Sport Systems NV	Belgium	G	100%	100%
Desso Sport Systems Scandinavia A.S.	Norway	G	100%	100%
Tarkett Ltd.	United Kingdom	G	100%	100%
Somalré	Luxembourg	G	100%	100%
F.E.D. Inc.	United States of America	E	40%	40%

Companies	Country	Consolidation method	Pourcentage of interest as of December 31, 2021	Pourcentage of interest as of December 31, 2020
North America				
Tarkett, Inc. (Delaware)	United States of America	G	100%	100%
Tarkett Inc.	Canada	G	100%	100%
Desso Inc.	United States of America	G	100%	100%
Tandus Centiva Limited	Canada	G	100%	100%
Lexmark Carpet Mills	United States of America	G	100%	100%
Tarkett Manufacturing Mexico (1)	Mexico	G	100%	0%
Domco Products Texas Inc	United States of America	G	100%	100%
Tarkett Alabama Inc.	United States of America	G	100%	100%
Tarkett Finance Inc.	United States of America	G	100%	100%
Tarkett USA Inc.	United States of America	G	100%	100%
Fieldturf Inc.	Canada	G	100%	100%
L.E.R. Inc.	United States of America	G	100%	100%
EasyTurf Inc.	United States of America	G	100%	100%
Beynon Sport Surfaces Inc.	United States of America	G	100%	100%
FieldTurf Tarkett USA Holdings, Inc.	United States of America	G	100%	100%
Fieldturf USA Inc.	United States of America	G	100%	100%
Johnsonite Canada Inc.	Canada	G	100%	100%
Diamond W Supply Co.	United States of America	G	100%	100%
Tarkett Carpet Canada Inc.	Canada	G	100%	100%
CEI, APAC and Latin America				
Tarkett Australia Pty.Ltd.	Australia	G	100%	100%
Tarkett Brasil Revestimentos LTDA	Brazil	G	100%	100%
Tarkett Flooring Mexico S.R.L.	Mexico	G	100%	100%
Tarkett Argentina	Argentina	G	100%	100%
Tarkett Hong Kong Ltd.	Hong Kong	G	100%	100%
Tarkett Asia Pacific (Shanghai) Management Co Ltd.	China	G	100%	100%
Tarkett Industrial (Beijing) Co, Ltd	China	G	100%	100%
AO Tarkett	Russia	G	100%	100%
AO Tarkett Rus	Russia	G	100%	100%
Tarkett Sommer 000	Russia	G	100%	100%
Tarkett d.o.o.	Serbia	G	100%	100%
Tarkett SEE d.o.o.	Serbia	G	100%	100%
Tarkett UA DP	Ukraine	G	100%	100%
Tarkett KAZ TOO	Kazakhstan	G	100%	100%
Tarkett Bel UE	Belarus	G	100%	100%
Galerija Podova d.o.o.	Serbia	G	100%	100%
Tarkett Vinisin TOV	Ukraine	G	100%	100%
Tarkett Flooring Singapore Pte. Ltd	Singapour	G	100%	100%
Tandus Flooring (Suzhou) Co. Ltd	China	G	100%	100%
Tarkett Flooring India Private Ltd	India	G	100%	100%
Fieldturf Tarkett Australia (1) cf. note 2.4.	Australia	G	100%	100%

The percentages of equity and voting rights held for each entity of the Group are identical.



KPMG Audit Tour EQHO 2 Avenue Gambetta CS 60055 92066 Paris la Défense Cedex France



*Mazars* 61 rue Henri Regnault 92075 Paris La Défense France

# Tarkett S.A.

Statutory auditors' report on the consolidated financial statements

For the year ended 31 December 2021 Tarkett S.A. Tour Initiale - 1 Terrasse Bellini - 92919 Paris La Défense



KPMG Audit Tour EQHO 2 Avenue Gambetta CS 60055 92066 Paris la Défense Cedex France



*Mazars* 61 rue Henri Regnault 92075 Paris La Défense France

This is a translation into English of the statutory auditors' report on the financial statements of the Company issued in French and it is provided solely for the convenience of English speaking users. This statutory auditors' report includes information required by European regulation and French law, such as information about the appointment of the statutory auditors or verification of the management report and other documents provided to shareholders.

This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

#### Tarkett S.A.

Registered office: Tour Initiale - 1 Terrasse Bellini - 92919 Paris La Défense Share capital: €.327,751,405

#### Statutory auditors' report on the consolidated financial statements

For the year ended 31 December 2021

To the general meeting of shareholders of Tarkett S.A.

#### Opinion

In compliance with the engagement entrusted to us by your your annual general meeting, we have audited the accompanying consolidated financial statements of Tarkett S.A. for the year ended 31 December 2021.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group as at 31 December 2021 and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

The audit opinion expressed above is consistent with our report to the Audit, Risks and Compliance Committee.

#### **Basis for Opinion**

#### Audit Framework

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the "Statutory Auditors' Responsibilities for the Audit of the Consolidated Financial Statements" section of our report.



Tarkett S.A. Statutory auditors' report on the consolidated financial statements for the year ended 31 December 2021 18 February 2022

#### Independence

We conducted our audit engagement in compliance with independence requirements of the French Commercial Code (code de commerce) and the French Code of Ethics (code de déontologie) for statutory auditors for the period from 1<sup>st</sup> January 2021 to the date of our report and specifically we did not provide any prohibited non-audit services referred to in Article 5(1) of Regulation (EU) No 537/2014.

#### **Justification of Assessments - Key Audit Matters**

Due to the global crisis related to the Covid-19 pandemic, the financial statements of this period have been prepared and audited under specific conditions. Indeed, this crisis and the exceptional measures taken in the context of the state of sanitary emergency have had numerous consequences for companies, particularly on their operations and their financing, and have led to greater uncertainties on their future prospects. Those measures, such as travel restrictions and remote working, have also had an impact on the companies' internal organization and the performance of the audits.

It is in this complex and evolving context that, in accordance with the requirements of Articles L.823-9 and R.823-7 of the French Commercial Code (code de commerce) relating to the justification of our assessments, we inform you of the key audit matters relating to risks of material misstatement that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period, as well as how we addressed those risks.

These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on specific items of the consolidated financial statements.

#### Long term assets valuation

#### Key audit matter

Goodwill, intangible assets and property, plant and equipment have net book values at 31 December 2021 of  $647.9M \in$ ,  $77.6M \in$  and  $530.9M \in$ , respectively, and represent a significant amount of the consolidated balance sheet. These assets are accounted in accordance with the principles described in notes "2.2 - Business Combinations", "5.1 – Goodwill" and "5.2 - Tangible and intangible assets" to the consolidated financial statements.

These assets may present a risk of impairment caused by internal or external factors, such as the deterioration of the Group's performance, changes in the competitive environment, unfavorable market conditions and changes in legislation or regulations, including those inherent to climate change considerations. These changes can have an impact on the Group's cash flow forecasts and consequently on the determination of the recoverable amounts of these assets.

Management performs impairment tests if there is an impairment trigger event and at least once a year for goodwill and other non-amortizable intangible assets or for other non-financial assets as described in note "5.3.1 - Non-Financial Assets" to the consolidated financial statements. Assets are tested at the level of the cash-generating units ("CGUs") defined by the Group. An impairment loss is recognized if the net booked value of an asset or cash-generating unit is higher than its recoverable value. The recoverable value is the higher amount between the fair value less the transfer costs and the value in use. Value in use is determined according to the discounted future cash flow projections method (excluding interest on borrowings and taxes) for each cash generating unit.

#### FINANCIAL STATEMENTS

Statutory Auditors' Report on the Consolidated Financial Statements



## mazars

Tarkett S.A. Statutory auditors' report on the consolidated financial statements for the year ended 31 December 2021 18 February 2022

The assessment of the recoverable value of these assets is a key audit matter, given the significant potential of impairment and the high degree of estimation and judgment required by management for this assessment. The judgments include, in particular, assumptions regarding the future evolution of selling prices, volumes and costs of raw materials, renewal investments and changes in working capital requirements related to the operation of these assets, and the determination of infinite growth rates and discount rates applied to the appropriate future cash flows.

#### Audit approach

We reviewed the impairment testing process implemented by Group management, in order to identify trigger events and conduct to impairment testing, on the base of cash-flow forecasts from the budget and business plan established by the Board of Management and presented to the Supervisory Board, and assessed the permanence of the method used.

We also assessed appropriateness and relevance of Group management's approach to determine the cash-generating units and units mergers for long-term assets' testing.

We adapted our audit approach when impairment triggers events occur on such cashgenerating units. Concerning value in use, we verified the consistency of cash flow projections with comparison to the latest management assumptions as they were presented to the Supervisory Board as part of the budget process.

With the help of our valuation experts, we reviewed Group management's key assumptions related to the discount and growth rates, comparing them with external market data and other comparable sectors' companies.

For a selection of CGUs, we assessed the reasonableness of future cash flow projections, including the infinity normative terminal cash flow amount, with respect to the economic and financial context in which these units operate, and past achievements, our knowledge of business activity supported by interviews with Group or division managers and, according to their availability, external data of other comparable sectors' companies.We analyzed the sensitivity of the impairment test to assess the materiality of the potential impacts on the recoverable value of the assets bearing the highest risk.

Finally, we verified that the notes "2.2 - Business combinations", "5.1 - Goodwill", "5.2 - Intangible and tangible fixed assets" and "5.3.1 - Non-financial assets" to the consolidated financial statements provide an appropriate information.

#### Litigations and provisions

#### Key audit matter

The Group is exposed to a variety of legal and tax risks, as well as cases of litigation, including asbestos claims in the United States.

As indicated in note "6.1 – Provisions" to the consolidated financial statements, these risks and litigations are covered by provisions established in accordance with the applicable accounting standard (IAS 37 "Provisions") and amount to 76,4M€ at 31 December 2021 including essentially asbestos litigations.

Significant contingent liabilities for these risks and litigations, the amount and timing of which can not be reliably estimated, are described in note "6.2 - Contingent liabilities" to the consolidated financial statements.

The identification of risks and litigations, the valuation of provisions for such risks and litigations constitute a key audit matter given the amounts involved and the high degree estimate and judgment required from management.





Tarkett S.A. Statutory auditors' report on the consolidated financial statements for the year ended 31 December 2021 18 February 2022

#### Audit approach

In order to obtain an understanding of litigations, contingent liabilities and related valuations, we reviewed the process of identification, qualification and valuation implemented by Group management for such provisions through various interviews with Group's legal and finance departments, divisions and main subsidiaries.

We conducted a critical review of the internal analysis notes for the likelihood and potential impact of each risk, examining the available procedural elements (letters, claims, judgments, notifications, etc.).

We obtained direct confirmations from the main lawyers involved to confirm our understanding of risks and litigations and assessed the relevance of the amount of provisions accrued.

Based on historical data used by the Group to estimate its provisions for asbestos claims:

- We assessed the permanence of methods used, the relevance and reliability of underlying data and calculations applied;
- We compared amounts paid to previously recognized provisions to assess the quality of the management estimates.

We exercised our professional judgment to assess, in particular, wether the positions held by Management are in the acceptable range ok risk assessment and the validity of the evolution over time of such positions.

Finally, we verified that the notes "6.1 - Provisions" and "6.2 – Contingent liabilities" to the consolidated financial statements provide an appropriate information.

#### **Specific Verifications**

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by laws and regulations of the Group's information given in the management report of the Board of Directors.

We have no matters to report as to its fair presentation and its consistency with the consolidated financial statements.

We attest that the consolidated non-financial statement required by Article L.225-102-1 of the French Commercial Code (Code de commerce), is included in the Group's management report [or in the Group's information given in the management report], it being specified that, in accordance with the provisions of Article L. 823-10 of this Code, we have verified neither the fair presentation nor the consistency with the consolidated financial statements of the information contained therein and this information must be reported by an independent third party.



## mazars

Tarkett S.A. Statutory auditors' report on the consolidated financial statements for the year ended 31 December 2021 18 February 2022

#### **Report on Other Legal and Regulatory Requirements**

#### Format of presentation of the consolidated financial statements intended to be included in the annual financial report

We have also verified, in accordance with the professional standard applicable in France relating to the procedures performed by the statutory auditor relating to the annual and consolidated financial statements presented in the European single electronic format, that the presentation of the consolidated financial statements intended to be included in the annual financial report mentioned in Article L.451-1-2, I of the French Monetary and Financial Code (code monétaire et financier), prepared unde the responsibility of the President of the Board of Directors, complies with the single electronic format defined in the European Delegated Regulation N° 2019/815 of 17 Decembre 2018. As it relates to consolidated financial statements, our work includes verifying that the tagging of these consolidated financial statements complies with the format defined in the above delegated regulation.

Based on the work we have performed, we conclude that the presentation of the consolidated financial statements intended to be included in the annual financial report complies, in all material respects, with the European single electronic format.

We have no responsibility to verify that the consolidated financial statements that will ultimately be included by your company in the annual financial report filed with the AMF are in agreement with those on which we have performed our work.

#### Appointment of the Statutory Auditors

We were renewed as statutory auditors of Tarkett S.A. by the combined annual general meeting held on 30 April 2020 for KPMG and Mazars.

As at 31 December 2021, KPMG and Mazars were in the 8<sup>th</sup> year of uninterrupted engagement since securities of the Company were admitted to trading on a regulated market.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless it is expected to liquidate the Company or to cease operations.

The Audit, Risks and Compliance Committee is responsible for monitoring the financial reporting process and the effectiveness of internal control and risks management systems and where applicable, its internal audit, regarding the accounting and financial reporting procedures.

The consolidated financial statements were approved by the Board of Directors.



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Tarkett S.A. Statutory auditors' report on the consolidated financial statements for the year ended 31 December 2021 18 February 2022

#### Statutory Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

#### **Objectives and audit approach**

Our role is to issue a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As specified in Article L.823-10-1 of the French Commercial Code (code de commerce), our statutory audit does not include assurance on the viability of the Company or the quality of management of the affairs of the Company.

As part of an audit conducted in accordance with professional standards applicable in France, the statutory auditor exercises professional judgment throughout the audit and furthermore:

- Identifies and assesses the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, designs and performs audit procedures responsive to those risks, and obtains audit evidence considered to be sufficient and appropriate to provide a basis for his opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtains an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- Evaluates the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management in the consolidated financial statements.
- Assesses the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of his audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the statutory auditor concludes that a material uncertainty exists, there is a requirement to draw attention in the audit report to the related disclosures in the consolidated financial statements or, if such disclosures are not provided or inadequate, to modify the opinion expressed therein.

#### FINANCIAL STATEMENTS

Statutory Auditors' Report on the Consolidated Financial Statements



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Tarkett S.A. Statutory auditors' report on the consolidated financial statements for the year ended 31 December 2021 18 February 2022

- Evaluates the overall presentation of the consolidated financial statements and assesses whether these statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtains sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. The statutory auditor is responsible for the direction, supervision and performance of the audit of the consolidated financial statements and for the opinion expressed on these consolidated financial statements.

#### Report to the Audit, Risks and Compliance Committee

We submit to the Audit, Risks and Compliance Committee a report which includes in particular a description of the scope of the audit and the audit program implemented, as well as the results of our audit. We also report, if any, significant deficiencies in internal control regarding the accounting and financial reporting procedures that we have identified.

Our report to the Audit, Risks and Compliance Committee includes the risks of material misstatement that, in our professional judgment, were of most significance in the audit of the consolidated financial statements of the current period and which are therefore the key audit matters, that we are required to describe in this audit report.

We also provide the Audit, Risks and Compliance Committee with the declaration provided for in Article 6 of Regulation (EU) N° 537/2014, confirming our independence within the meaning of the rules applicable in France such as they are set in particular by Articles L.822-10 to L.822-14 of the French Commercial Code (code de commerce) and in the French Code of Ethics (code de déontologie) for statutory auditors. Where appropriate, we discuss with the Audit, Risks and Compliance Committee the risks that may reasonably be thought to bear on our independence, and the related safeguards.

Paris La Défense, on the 18 February 2022

The statutory auditors

French original signed by

Renaud Laggiard Romain Mercier Partner Partner Anne-Laure Rousselou *Partner* 

